

# The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

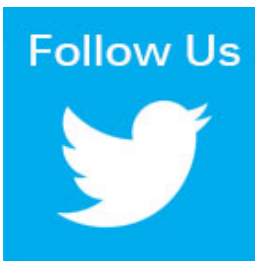
GRAY GRAY & GRAY<sup>®</sup>  
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

[Home](#) [About](#) [Services](#) [Practice Areas](#) [Partners](#) [Foundation](#)

[Personal Info](#)  
[Saved Articles](#)  
[Refer Colleague](#)  
[Unsubscribe](#)  
[Feedback](#)



[Your Privacy](#)  
[Disclaimer of Liability](#)

© 2017, Powered by Thomson Reuters  
Checkpoint



## Gray, Gray & Gray, LLP's News

### Looking Back, Looking Ahead



Happy New Year! It's been a whirlwind these past few months – and with all of the potential tax changes weighing in the balance, you may be wondering what information you need to know. For your convenience, we've put together some highlights of what has happened on the tax front, and a sneak preview of what we might expect in the coming year. [Click here to read the full article.](#)

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

## Family Business

### Old Habits May Be Costing You Dearly



**Family businesses, like the one** in the classic movie, *It's a Wonderful Life*, have their advantages, as well as their disadvantages. Some businesses hang on to outdated practices or continue to employ relatives who may be detrimental to the company's success. To help take an objective look at your operations, read the "Full Article."

Copyright © 2017

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

## Benefits Administration

### Spell Out Your Benefits to Improve Employee Loyalty



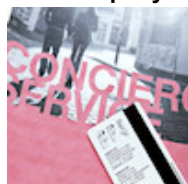
**Employees can't value** what they don't know they have. You are already investing significant time, money and effort into providing a quality package of benefits for your workers. But many don't realize what is available and how it compares to other employers. In the changing healthcare system, many employees have questions you can answer.

Copyright © 2017

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

## Marketing

### Your Company Needs a Concierge



**Top-notch customer** relations keep your business flourishing. Take a tip from the world's great hotels and have a manager skilled in the three Cs of extraordinary service. Click "Full Article" to find out what they are, along with some tips that will make your clientele return time and time again.

Copyright © 2017

## Latest Headlines

### **Discretionary stocks lift Wall St., Fed minutes awaited**

*Reuters.com - Wed, 04 Jan 2017 12:54:19 -0500*

### **U.S. December auto sales on pace for record high, led by GM**

*Reuters.com - Wed, 04 Jan 2017 13:50:04 -0500*

### **Exxon Mobil, Tillerson agree to cut all ties**

*Reuters.com - Wed, 04 Jan 2017 11:39:17 -0500*

### **Trump to nominate Wall Street lawyer Clayton to lead SEC**

*Reuters.com - Wed, 04 Jan 2017 12:15:17 -0500*

### **Apple confirms \$1 billion investment in SoftBank tech fund: WSJ**

*Reuters.com - Wed, 04 Jan 2017 13:26:20 -0500*

## Saved Articles

View Report

- No saved articles.

## Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Investment advisory services offered through Gray Equity Management, LLC. Gray Equity Management, LLC is not affiliated with 1st Global Capital Corp. Securities offered through 1st Global Capital. Corp., Member FINRA, SIPC, (800) 959-8440