

# Monthly Economic Update

**GRAY EQUITY  
MANAGEMENT, LLC**   
The Power of 3<sup>TM</sup>: Client, CPA & Financial Advisor

## MONTHLY QUOTE

*"The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather a lack of will."*

-Vince Lombardi

## MONTHLY TIP

Simplify things for your tax preparer or CPA by organizing your financial records into three categories: income statements, expenses and deductions, and investments.

## MONTHLY RIDDLE

The world measures them using units of temperature and time, but they have no clocks or heat. What are these two things?

### Last month's riddle:

It cries with no voice,  
it bites with no teeth,  
it rages with no anger,  
and it is never seen.  
What is it?

### Last month's answer:

The wind.

## QUICK LINKS

**March 2017**

## THE MONTH IN BRIEF

February was a great month for stocks and a historic month for the Dow Jones Industrial Average. The blue chips closed at record highs for 12 straight trading sessions, a feat unmatched for 30 years. The S&P 500 gained 3.72% for the month. Readings on consumer confidence and purchasing manager indices remained impressive, and a key home price index hit a 30-month high. The latest Consumer Price Index showed mounting inflation pressure, and the Federal Reserve hinted at an oncoming rate move.<sup>1,2</sup>

## DOMESTIC ECONOMIC HEALTH

In January, inflation spiked to a degree unseen in nearly five years as the Consumer and Producer Price Indexes both rose 0.6%. The CPI's monthly gain was its largest since March 2012, and the PPI's advance was its greatest since September 2012. Yearly consumer inflation reached 2.5%, a 4-year peak; annualized wholesale inflation rose to 1.6%.<sup>3,4</sup>

It was little wonder, then, that the Federal Reserve considered the possibility of another rate hike. Minutes from its January 31-February 1 meeting revealed that "many participants" in the Federal Open Market Committee felt a quarter-point move might be warranted "fairly soon" if the labor market showed further strength and inflation pressure held. Would March be too early for an interest rate adjustment? After the minutes were released, market expectations put the chance of a March move at less than 25%, but that jumped to 50% by the end of the month.<sup>1,5</sup>

Both purchasing manager indices maintained by the Institute for Supply Management were above the 55 level in January: ISM's factory gauge improved 1.5 points to 56.0, and its services index ticked down but a tenth of a point to 56.5. Factory orders were up 1.3% for January, partly countering December's 2.3% fall. The first month of 2017 also saw a 1.8% gain in hard goods orders. Industrial output tapered off by 0.3% in January after a (revised) increase of 0.6% in December.<sup>6,7</sup>

**The Power of 3: Our  
Wealth  
Management  
Process**

**More On US**

 [Forward to a Friend](#)

Hiring picked up in January as firms added 227,000 net new workers, compared with (a revised) 157,000 in December. Both the U-3 and U-6 jobless rates went north, however: the former ticked up 0.1% to 4.8%; the latter increased 0.2% to 9.4%. The average wage rose 0.1%.<sup>6</sup>

Consumers remained upbeat. Analysts polled by MarketWatch projected the Conference Board's consumer confidence index to rise to 112.0 in February, but it hit 114.8 instead (a gain of 3.2 points). As for the University of Michigan's consumer sentiment index, it went from 98.5 at the end of January to an initial February mark of 95.7, then a final February reading of 96.3.<sup>6,7</sup>

Households were spending freely, at least according to two critical indicators. Retail sales advanced 0.4% in January, with core retail purchases up 0.8%. Personal spending had risen 0.5% in December; personal incomes, 0.3%. January figures had yet to be released as February ended. Meanwhile, the Bureau of Economic Analysis made its second estimate of Q4 growth, and the number stayed the same: 1.9%.<sup>6,7</sup>

By executive order, President Donald Trump scheduled a review of the Dodd-Frank Act, calling for significant alterations to the financial regulations it imposed. The Trump administration seeks to improve borrowing conditions for businesses by overhauling large portions of the legislation.<sup>8</sup>

### **GLOBAL ECONOMIC HEALTH**

With the Trans-Pacific Partnership collapsing, representatives from 16 Asia-Pacific countries - including China - met in late February to discuss an alternative. The Regional Comprehensive Economic Partnership could forge an eventual trade accord between Australia, Brunei, Cambodia, China, India, Indonesia, Japan, South Korea, Laos, Malaysia, Myanmar, New Zealand, the Philippines, Singapore, Thailand, and Vietnam. Prior to last month's RCEP talks in Kobe, Japan, Japanese Prime Minister Shinzo Abe had stated that he hoped President Trump would reconsider the U.S. withdrawal from the TPP.<sup>9</sup>

New European Commission data showed that the economies of all 28 European Union member nations grew in 2016. Growth across the E.U. had not happened since 2007. The Commission forecasts inflation-adjusted economic expansion of 1.8% for the E.U. in both 2017 and 2018, and it also believes the region's jobless rate will hit an 8-year low before 2017 ends. Euro area annualized inflation jumped 0.7% in January to 1.8%. A year earlier, yearly inflation was at just 0.3%.<sup>10,11</sup>

### **WORLD MARKETS**

With exceptions, February was a good month for stock benchmarks. The major exception was the Russian Micex, which sank 10.16%. Japan's Nikkei 225 gave back 1.79%; Canada's TSX Composite, 1.13%; and Mexico's Bolsa, 1.19%.<sup>12</sup>

Now, the gains. Brazil's Bovespa rose 1.25%; the United Kingdom's FTSE 100, 1.10%; the FTSE Eurofirst 300, 0.82%; France's CAC 40, 0.38%; Spain's IBEX 35, 0.54%; and Germany's DAX,

0.17%. Hong Kong's Hang Seng gained 1.63%; China's Shanghai Composite, 2.64%; The South Korean KOSPI added 0.39%; the Indian Sensex, 3.09%. MSCI's World Index went north 2.58% for the month, while its Emerging Markets index climbed 2.99%.<sup>12,13</sup>

### COMMODITIES MARKETS

Oil ended February at precisely \$54.00 on the NYMEX, rising 2.27% during the month. Gold gained 3.15%, concluding February at a COMEX price of \$1,248.80. Beyond oil and gold, some other marquee commodities advanced nicely.<sup>14</sup>

Finishing February at \$18.30, silver improved 4.21%. The price of platinum rose 3.22%; although, the value of copper slipped 0.48%. Heating oil futures added 1.60%; unleaded gasoline, a striking 12.52%. Natural gas futures plummeted 11.59%. Corn futures rose 1.60%, but soybeans (-0.83%), wheat (-0.77%), coffee (-6.65%), sugar (-6.41%), and cocoa (-3.59%) were among the ag losers.<sup>14</sup>

### REAL ESTATE

Prices were rising. Supply was tight. Who expected the pace of home buying to pick up in January? It did, though. The National Association of Realtors said that existing home sales rose 3.3%, while Census Bureau data pointed out a 3.7% advance for new home sales. The 12-month numbers were also strong: new home sales, +5.5%; resales, +3.8%. Demand simply overcame other factors. The latest S&P/Case-Shiller home price index (December) affirmed that this winter was a good time to sell: home values had risen 5.8% across the country's 20 largest cities during 2016, taking the index to a two-and-a-half-year peak.<sup>15,16</sup>

In contrast, pending home sales fell off in the first month of the year - the NAR reported a 2.8% drop. Mortgage rates descended a bit during February: the average interest on a conventional home loan declined 0.03% to 4.16% between January 26 and February 23, according to Freddie Mac. Freddie's Primary Mortgage Market Survey showed similar small retreats for average interest rates on 15-year FRMs (down 0.03% to 3.37%) and 5/1-year ARMs (down 0.04% to 3.16%).<sup>7,17</sup>

As for construction activity, the Census Bureau said that housing starts slipped 2.6% for January after December's 11.3% gain; building permits rose 4.6%, complementing their 1.3% advance a month earlier.<sup>6</sup>

### LOOKING BACK...LOOKING FORWARD

As the S&P 500 advanced 3.72% last month, the Dow Industrials gained 4.77%, and the Nasdaq Composite, 3.75%. Their respective February 28 closes: S&P, 2,363.64; Dow, 20,812.24; Nasdaq, 5,825.44. February was also a solid month for the small caps - the Russell 2000 added 1.83% to go up 2.18% on the year, finishing out the month at 1,386.68. The CBOE VIX rose 7.76% on the month to a February 28 settlement of 12.92; that still left it down 7.98% YTD.<sup>1,2</sup>

%CHANGE	Y-T-D	1-YR CHG	5-YR AVG	10-YR AVG

DJIA	+5.31	+26.01	+12.01	+6.96
NASDAQ	+8.22	+27.81	+19.01	+14.11
S&P 500	+5.57	+22.33	+14.45	+6.80
REAL YIELD	2/28 RATE	1 YR AGO	5 YRS AGO	10 YRS AGO
10 YR TIPS	0.34%	0.32%	-0.31%	2.20%

Sources: wsj.com, bigcharts.com, treasury.gov - 2/28/17<sup>1,2,18,19,20</sup>  
 Indices are unmanaged, do not incur fees or expenses, and cannot be invested into directly. These returns do not include dividends. 10-year TIPS real yield = projected return at maturity given expected inflation.

Some analysts look at the current rally in terms of irrational exuberance, while others wonder if the next phase of a historic mega-bull might be unfolding. The market will cool off at some point, that we know. Will we see that point in March? Wall Street's confidence is such that it could probably take a quarter-point rate hike in stride this month, should one happen. So far in 2017, investors haven't been ruffled by much - not the disconnect between a stock market at record highs and 2% economic growth, not the P/E ratio of 21 on the Dow as February ended. Will their confidence send the blue chips even higher this month? March promises to be interesting and, perhaps, historic.<sup>21</sup>

#### **UPCOMING ECONOMIC RELEASES:**

The roll call of major scheduled items for the rest of March starts with February factory orders (3/6) and then includes February's ADP payrolls report (3/8), the February jobs report from the Department of Labor (3/10), the February PPI (3/14), a Federal Reserve policy decision, the February CPI and February retail sales figures (3/15), the Census Bureau's latest data on groundbreaking and building permits (3/16), the initial March University of Michigan consumer sentiment index and February industrial output (3/17), February existing home sales (3/22), February new home sales (3/23), February hard goods orders (3/24), the March Conference Board consumer confidence index (3/28), February pending home sales (3/29), the third estimate of Q4 GDP (3/30), and the final March University of Michigan consumer sentiment index, the February PCE price index, and data on February personal income and personal spending (3/31).

***Please feel free to forward this article to family, friends or colleagues. If you would like us to add them to our distribution list, please reply with their address. We will contact them first and request their permission to add them to our list.***

We hope you enjoyed this Monthly Economic Update.

**Sincerely,**

Daniel C. Romano, CPA, PFS  
 Gray Equity Management, LLC

---

## **Our Mission Statement:**

*"By integrating independent wealth management, accounting and tax planning services we give our clients a complete financial understanding that helps them keep the promises they have made to themselves and their families, both in the present and for the future."*

This material was prepared by MarketingPro, Inc., and does not necessarily represent the views of the presenting party, nor their affiliates. The information herein has been derived from sources believed to be accurate. Please note - investing involves risk, and past performance is no guarantee of future results. Investments will fluctuate and when redeemed may be worth more or less than when originally invested. This information should not be construed as investment, tax or legal advice and may not be relied on for the purpose of avoiding any Federal tax penalty. This is neither a solicitation nor recommendation to purchase or sell any investment or insurance product or service, and should not be relied upon as such. All market indices discussed are unmanaged and are not illustrative of any particular investment. Indices do not incur management fees, costs and expenses, and cannot be invested into directly. All economic and performance data is historical and not indicative of future results. The Dow Jones Industrial Average is a price-weighted index of 30 actively traded blue-chip stocks. The NASDAQ Composite Index is a market-weighted index of all over-the-counter common stocks traded on the National Association of Securities Dealers Automated Quotation System. The Standard & Poor's 500 (S&P 500) is a market-cap weighted index composed of the common stocks of 500 leading companies in leading industries of the U.S. economy. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The CBOE Volatility Index® (VIX®) is a key measure of market expectations of near-term volatility conveyed by S&P 500 stock index option prices. NYSE Group, Inc. (NYSE:NYX) operates two securities exchanges: the New York Stock Exchange (the "NYSE") and NYSE Arca (formerly known as the Archipelago Exchange, or ArcaEx®, and the Pacific Exchange). NYSE Group is a leading provider of securities listing, trading and market data products and services. The New York Mercantile Exchange, Inc. (NYMEX) is the world's largest physical commodity futures exchange and the preeminent trading forum for energy and precious metals, with trading conducted through two divisions - the NYMEX Division, home to the energy, platinum, and palladium markets, and the COMEX Division, on which all other metals trade. The MICEX 10 Index (Russian: Индекс ММВБ10) is an unweighted price index that tracks the ten most liquid Russian stocks listed on MICEX-RTS in Moscow. Nikkei 225 (Ticker: ^N225) is a stock market index for the Tokyo Stock Exchange (TSE). The Nikkei average is the most watched index of Asian stocks. The S&P/TSX Composite Index is an index of the stock (equity) prices of the largest companies on the Toronto Stock Exchange (TSX) as measured by market capitalization. The Mexican Stock Exchange, commonly known as Mexican Bolsa, Mexbol, or BMV, is the only stock exchange in Mexico. The Bovespa Index is a gross total return index weighted by traded volume & is comprised of the most liquid stocks traded on the Sao Paulo Stock Exchange. The FTSE 100 Index is a share index of the 100 companies listed on the London Stock Exchange with the highest market capitalization. The FTSE Eurofirst 300 measures the performance of Europe's largest 300 companies by market capitalization and covers 70% of Europe's market cap. The CAC-40 Index is a narrow-based, modified capitalization-weighted index of 40 companies listed on the Paris Bourse. The IBEX 35 is the benchmark stock market index of the Bolsa de Madrid, Spain's principal stock exchange. The DAX 30 is a Blue Chip stock market index consisting of the 30 major German companies trading on the Frankfurt Stock Exchange. The Hang Seng Index is a free float-adjusted market capitalization-weighted stock market index that is the main indicator of the overall market performance in Hong Kong. The SSE Composite Index is an index of all stocks (A shares and B shares) that are traded at the Shanghai Stock Exchange. The Korea Composite Stock Price Index or KOSPI is the major stock market index of South Korea, representing all common stocks traded on the Korea Exchange. The BSE SENSEX (Bombay Stock Exchange Sensitive Index), also-called the BSE 30 (BOMBAY STOCK EXCHANGE) or simply the SENSEX, is a free-float market capitalization-weighted stock market index of 30 well-established and financially sound companies listed on the Bombay Stock Exchange (BSE). The MSCI World Index is a free-float weighted equity index that includes developed world markets, and does not include emerging markets. The MSCI Emerging Markets Index is a float-adjusted market capitalization index consisting of indices in more than 25 emerging economies. Additional risks are associated with international investing, such as currency fluctuations, political and economic instability and differences in accounting standards. This material represents an assessment of the market environment at a specific point in time and is not intended to be a forecast of future events, or a guarantee of future results. MarketingPro, Inc. is not affiliated with any person or firm that may be providing this information to you. The publisher is not engaged in rendering legal, accounting or other professional services. If assistance is needed, the reader is advised to engage the services of a competent professional.

### **Citations.**

- 1 - [marketwatch.com/story/us-stocks-struggle-to-resume-record-run-as-traders-wait-for-trumps-speech-2017-02-28/](http://marketwatch.com/story/us-stocks-struggle-to-resume-record-run-as-traders-wait-for-trumps-speech-2017-02-28/) [2/28/17]
- 2 - [markets.wsj.com/](http://markets.wsj.com/) [2/28/17]
- 3 - [reuters.com/article/us-usa-economy-idUSKBN15U1NB](http://reuters.com/article/us-usa-economy-idUSKBN15U1NB) [2/15/17]
- 4 - [tradingeconomics.com/united-states/producer-prices](http://tradingeconomics.com/united-states/producer-prices) [2/17/17]
- 5 - [cnbc.com/2017/02/22/fed-minutes-trump-policies-could-lead-to-rate-hike-fairly-soon.html](http://cnbc.com/2017/02/22/fed-minutes-trump-policies-could-lead-to-rate-hike-fairly-soon.html) [2/22/17]
- 6 - [investing.com/economic-calendar/](http://investing.com/economic-calendar/) [2/28/17]
- 7 - [marketwatch.com/economy-politics/calendars/economic](http://marketwatch.com/economy-politics/calendars/economic) [2/28/17]
- 8 - [nytimes.com/2017/02/03/business/dealbook/trump-congress-financial-regulations.html](http://nytimes.com/2017/02/03/business/dealbook/trump-congress-financial-regulations.html) [2/3/17]
- 9 - [seattletimes.com/business/asia-economies-hold-trade-pact-talks-after-trump-dumps-tppt/](http://seattletimes.com/business/asia-economies-hold-trade-pact-talks-after-trump-dumps-tppt/) [2/26/17]
- 10 - [qz.com/909088/for-the-first-time-in-a-long-time-every-eu-economy-is-growing-at-the-same-time/](http://qz.com/909088/for-the-first-time-in-a-long-time-every-eu-economy-is-growing-at-the-same-time/) [2/14/17]
- 11 - [ec.europa.eu/eurostat](http://ec.europa.eu/eurostat) [2/28/17]
- 12 - [markets.nytimes.com/research/markets/worldmarkets/worldmarkets.asp](http://markets.nytimes.com/research/markets/worldmarkets/worldmarkets.asp) [2/28/17]
- 13 - [msci.com/end-of-day-data-search](http://msci.com/end-of-day-data-search) [2/28/17]
- 14 - [money.cnn.com/data/commodities/](http://money.cnn.com/data/commodities/) [2/28/17]
- 15 - [constructiondive.com/news/new-home-sales-rebound-in-january-as-demand-solidifies/436867/](http://constructiondive.com/news/new-home-sales-rebound-in-january-as-demand-solidifies/436867/) [2/24/17]

16 - [cnbc.com/2017/02/28/us-home-prices-rise-56-in-december-sp-corelogic-case-shiller.html](http://cnbc.com/2017/02/28/us-home-prices-rise-56-in-december-sp-corelogic-case-shiller.html) [2/28/17]  
17 - [freddiemac.com/pmms/archive.html?year=2017](http://freddiemac.com/pmms/archive.html?year=2017) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=DJIA&closeDate=2%2F29%2F16&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=DJIA&closeDate=2%2F29%2F16&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=COMP&closeDate=2%2F29%2F16&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=COMP&closeDate=2%2F29%2F16&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=SPX&closeDate=2%2F29%2F16&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=SPX&closeDate=2%2F29%2F16&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=DJIA&closeDate=2%2F28%2F12&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=DJIA&closeDate=2%2F28%2F12&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=COMP&closeDate=2%2F28%2F12&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=COMP&closeDate=2%2F28%2F12&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=SPX&closeDate=2%2F28%2F12&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=SPX&closeDate=2%2F28%2F12&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=DJIA&closeDate=2%2F28%2F07&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=DJIA&closeDate=2%2F28%2F07&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=COMP&closeDate=2%2F28%2F07&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=COMP&closeDate=2%2F28%2F07&x=0&y=0) [2/28/17]  
18 - [bigcharts.marketwatch.com/historical/default.asp?symb=SPX&closeDate=2%2F28%2F07&x=0&y=0](http://bigcharts.marketwatch.com/historical/default.asp?symb=SPX&closeDate=2%2F28%2F07&x=0&y=0) [2/28/17]  
19 - [treasury.gov/resource-center/data-chart-center/interest-rates/Pages/TextView.aspx?data=realyield](http://treasury.gov/resource-center/data-chart-center/interest-rates/Pages/TextView.aspx?data=realyield) [2/28/17]  
20 - [treasury.gov/resource-center/data-chart-center/interest-rates/Pages/TextView.aspx?data=realyieldAll](http://treasury.gov/resource-center/data-chart-center/interest-rates/Pages/TextView.aspx?data=realyieldAll) [2/28/17]  
21 - [thehill.com/blogs/pundits-blog/finance/321267-the-bull-market-is-still-riding-high-on-optimism-how-long-will-it](http://thehill.com/blogs/pundits-blog/finance/321267-the-bull-market-is-still-riding-high-on-optimism-how-long-will-it) [2/27/17]

*Securities offered through 1st Global Capital Corp., Member FINRA, SIPC Investment advisory services offered through Gray Equity Management, LLC. Gray Equity Management, LLC and 1st Global Capital Corp. are unaffiliated entities. Insurance services offered through 1st Global Insurance Services, Inc.*

*We currently have individuals licensed to offer securities in the states of AZ, CA, CT, DC, FL, IL, IN, KS, KY, LA, MA, MD, ME, MO, NC, NH, NJ, NY, OH, OK, OR, PA, RI, TN, TX, UT, VA, and VT. This is not an offer to sell securities in any other state or jurisdiction.*