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Going Beyond the Numbers to Deliver Insight, Guidance and Success

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Gray, Gray & Gray, LLP's News

Reminder: April 1st Massachusetts Corporation Tax Status Certification Deadline



On an annual basis, the Massachusetts Department of Revenue (DOR) requires any corporation (or business entity taxable as a corporation) to certify their tax status. The deadline for the certification to be submitted this year is April 1, 2017. You can certify your corporate tax status online at: [MassTaxConnect](#)

[Click the "Full Article" link below to read more.](#)

For additional information about tax status filing in Massachusetts, please contact Gray, Gray & Gray's Tax Department at (781) 407-0300.

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Attention Red Sox Fans: Let's Play Ball



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"LIKE" US GIVEAWAY

Would you like a chance to score a pair of Red Sox tickets from Gray, Gray & Gray?

We're raffling off two pairs of great seats to the Wednesday, April 12th, Boston Red Sox vs Baltimore Orioles game at Fenway Park.

"LIKE" [Gray, Gray & Gray's Facebook page](#) and tell us how we've gone beyond the numbers for you!

To enter to win: "Like" the [Gray, Gray & Gray Facebook page here](#) and then enter your name and how Gray, Gray & Gray has gone beyond the numbers for you or your business in the comments section **by noon ET on April 7th**. We'll randomly pick two lucky winners!

Go Sox!

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Family Business

Understanding the Need for Key Employee Insurance



Your family business probably depends on the special skills and personalities of a few key people. What would happen if you suddenly lost those people? Could your business survive? Protect your company with *key employee insurance*. Read on for the details and the tax implications.

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Benefits Administration

Vigilance Can Reduce Family Medical Leave Act Cheating



The purpose of the Family Medical Leave Act (FMLA) was to allow sick or injured workers time to recover without losing their jobs. The same is true when an employee has a sick or injured family member who requires care. Unfortunately, some workers have treated the FMLA as extra time off to be used as they wish. If you suspect this is happening in your workplace, there are remedies. Read on for details.

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Marketing

Earn Customer Loyalty with a Simple Gesture



There's an easy, low-cost way to tell your customers that you value their business, which in turn motivates them to come back and increases your sales. Click "Full Article" for the secret of the phrase that shows your customers you care.

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