

# The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

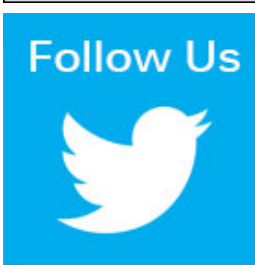
GRAY GRAY & GRAY<sup>®</sup>  
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

[Home](#) [About](#) [Services](#) [Practice Areas](#) [Partners](#) [Foundation](#)

Personal Info  
Saved Articles  
Refer Colleague  
Unsubscribe  
Feedback



Your Privacy  
Disclaimer of Liability

© 2017, Powered by Thomson Reuters  
Checkpoint



## Gray, Gray & Gray, LLP's News

### Service Spotlight: Our Promise to You, Our Very Important Client...

At Gray, Gray & Gray, we take great pride in living our core values. What does this mean for our clients? Simply put, you can count on us to go beyond the numbers for you by providing advice and insights to help you be successful in your business and personal lives. Our suite of service offerings is based on our clients' needs and in alignment with our mission of being your complete and trusted business advisor.

Therefore, it is important to us that you are aware of all the services available to you, particularly as your business evolves and your needs change. You can count on us to help you every step of the way!

In this "Service Spotlight" section of the newsletter, our goal is to help familiarize you, our very important client, with the wide variety of service offerings available to help you prosper. For information on all of our services, visit our website at [www.gggcpas.com](http://www.gggcpas.com).

### THIS WEEK'S TOPIC: INTERNATIONAL BUSINESS SERVICES



#### Business Without Borders

By Karen G. Timmermans, CPA

*"For the only way in which a durable peace can be created is by world-wide... economic activity and international trade." – James Forrestal (1892-1949), former U.S. Secretary of Defense*

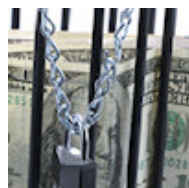
Although international trade has been making headlines in recent months, it is not a new occurrence. Cross-border commerce has been taking place since ancient times, and international business has truly helped to define the modern world. Aided by enhanced communication technology and advances in transportation, global trade is now open to businesses of all sizes.

[Read more here.](#)

Full Article Save Article Email GG&G Share This

## Family Business

### The Fine Points of a Buy-Sell Agreement



**Family business owners** must take precautions to ensure their interests are protected. One way to achieve this goal is with a buy-sell agreement. But what is the best way to finance the buyouts required under these agreements? And how should business owners handle buy-sell deals to get the best estate planning results? Click "Full Article" to find out.

Copyright © 2017

Full Article Save Article Email GG&G Share This

## Human Resources

### Could Your Company Defend Itself in an Age Discrimination Lawsuit?

If your company is sued for age discrimination, an expert witness statistician could dig up damaging evidence about your practices. Click "Full Article" for a look at the federal *Age Discrimination Employment Act* as well as 12 key points to include in your organization's approach toward older employees.



Copyright © 2017

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

## Management

### What's the Buzz With Your Staff?



**Mingle with your staff members** and you'll help them feel more connected to the company and at the same time you can discover quite a bit about how your business is really functioning. Here are five ideas to help managers become more accessible and uncover valuable inside information.

Copyright © 2017

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

## Latest Headlines

### [Wall Street flat as oil offsets gains in tech, healthcare](#)

*Reuters.com - Wed, 31 May 2017 09:57:40 -0400*

### [Michael Kors gives weak forecast, to shut some stores](#)

*Reuters.com - Wed, 31 May 2017 08:04:39 -0400*

### [JPMorgan second quarter market revenue down 15 percent vs year earlier - CFO](#)

*Reuters.com - Wed, 31 May 2017 10:01:20 -0400*

### ['Green' mutual funds bounce back after Trump-induced retreat](#)

*Reuters.com - Wed, 31 May 2017 07:41:06 -0400*

### [Oil prices at three-week low as rising output risks OPEC-led deal](#)

*Reuters.com - Wed, 31 May 2017 09:58:52 -0400*

## Saved Articles

View Report

- No saved articles.

## Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Securities offered through 1st Global Capital Corp., Member FINRA, SIPC  
Investment Management Solutions (IMS) Platform programs and services offered through 1st Global Advisors, Inc. All other investment management and financial planning services are offered through Gray Equity Management, LLC. Gray Equity Management, LLC is not affiliated with 1st Global Capital Corp. Insurance services offered through 1st Global Insurance Services, Inc.