

Fueling Your Future.



Information for Oilheat,
Propane & Petroleum
Business Leaders

GRAY GRAY & GRAY[®]

CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

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It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With over 70 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

Client Spotlight: Coan Heating & Air Conditioning



At Gray, Gray & Gray, we've been going beyond the numbers for our clients, serving as trusted advisors, since the very beginning...

Recently, Managing Partner Joe Ciccarello came across a special feature from *The Boston Sunday Herald* on Coan Bros, Inc. (known today as Coan Heating & Air Conditioning). *The date?* September 23, 1962!

The newspaper insert highlights hallmarks of the company's success of the past and present: its people and dedication to superior service.

Recognize anyone from this photo? It's two of Gray, Gray & Gray's Founders - brothers Mervin and Robert Gray - participating in a policy meeting on the new plans for the Coan organization at the time. Since 1945, Gray, Gray & Gray has had the privilege of serving as Coan's strategic partner in success, working with numerous generations of the Coan family!

Gray, Gray & Gray's Annual Summer Outing 2017



Last week, Gray, Gray & Gray team members stepped out of the office for a day of cruising down the Essex River with Essex River Cruises and Charters. The destination: a sandbar where team members enjoyed some friendly competition in the form of wiffle ball, volleyball, KanJam, swimming, and more. The day's festivities culminated in a delicious New England clambake! [Check out more photos on our Facebook page.](#)

Mark Your Calendar and Visit Gray, Gray & Gray!

Southern New England Energy Conference

September 18-19, 2017

Hyatt Regency - Newport, RI

Visit us at the upcoming Southern New England Energy Conference to learn more about the many ways Gray, Gray & Gray's Energy team can go beyond the numbers for you and your energy business!

For over 70 years our team has assisted energy companies with maximizing profitability and increasing efficiency. Let us help you achieve your goals. Bring your tax, accounting and business advisory questions, and chat with members of our dedicated Energy team during the Southern New England Energy Conference this September!

It Takes More Than Numbers.

"Gray, Gray & Gray has been Coan Oil's accounting firm since 1945. We were one of their first clients and the fact that we are still with them today says a great deal about the relationship between our companies. For [over] sixty-five years they have helped keep us on track, growing and profitable. Gray, Gray & Gray not only knows our business inside and out, they understand the oilheat industry and how to make the most of our opportunities. We have always relied on Gray, Gray & Gray to keep us on top of the many changes occurring in the accounting field as well as changes in the oil industry. Our relationship with Gray, Gray & Gray has strengthened from generation to generation, from my father who worked with the original Gray brothers to my own connection with the firm today. We count on them as more than just accountants, but as someone we can trust with everything from business strategy to financial planning. It's been a great partnership."

- Kevin Coan, Coan Oil, Inc.

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We're Growing!

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