

The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

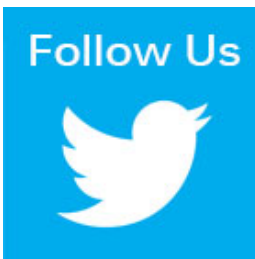
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Gray, Gray & Gray, LLP's News

Announcing Gray, Gray & Gray's Year-End Business Planning Seminar: Where is Your Business Heading in 2018?



What plans are you making for your business for 2018...and beyond? Gray, Gray & Gray has assembled a lineup of leading business authorities to provide expert insight and actionable recommendations for making the future a bright one for your business. **Join us as our guest for the following sessions:**

What's Your Magic Number?

Moderator: *Larry Gennari, Partner, Gennari Aronson, LLP, & Adjunct Professor, Boston College Law School*

Panelists: *Jim DeLeo, Kelly Berardi & Dan Romano, Gray, Gray & Gray; Don Garcia, Boyd Coatings; Kathryn Berardi, Imugen, Inc.; Mike Cook, Corporate (IT) Solutions*

Tax Update

Speakers: *Brad Carlson and Derek Rawls, Gray, Gray & Gray*

Cyber Security

Speaker: *Bobby Garrett, Gray, Gray & Gray*

The Outlook for Business One Year into the Trump Presidency

Keynote Speaker: *Chris Hennessey, Professor Emeritus, Babson College*

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Family Business

Don't Treat Your Family Business as a Royal Dynasty



In some family businesses, the succession plan is simply to pass the operation on to the oldest child, or in some cases, the oldest male child. While this may have worked in royal dynasties years ago, it has no place in family businesses. Here are seven steps that current senior owners should consider taking to help make passing the business on a success.

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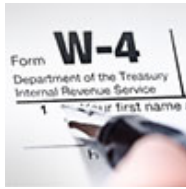
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Business Tax

Stamp Out Tax Protesters at Your Company

Illegal tax protestors may wind up working for you and calling unnecessary IRS attention to your company. One tactic that protestors use is to file fraudulent W-4 forms with their employers so they don't have any tax withheld from their wages. Some employees have even given their companies phony — but official looking — forms to try and avoid withholding. Here's what to do if you're confronted with this.

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Personal Tax

Make Your Hobby a Business ... Carefully



The IRS is always on the lookout for taxpayers who try to deduct losses on personal pursuits. However, that doesn't mean you can't enjoy a sideline business. Here are five recommendations for transforming your hobby into a business so you can generate a treasure chest of tax deductions.

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