

# The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

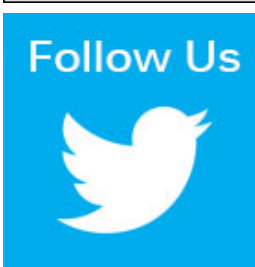
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## Gray, Gray & Gray, LLP's News

### Tax Tip: Charitable Donations from Your IRA



As year-end approaches, taxpayers who are 70-1/2 years of age or older should be aware that they can make tax-free charitable donations of up to \$100,000 directly from their IRAs. To qualify, the funds must be transferred directly by the IRA trustee to the eligible charity. [Read more here.](#)

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## Family Business

### Keep Family Employees in Line



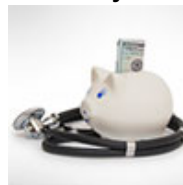
**Solid, successful** companies have standards that every employee must meet — and that should also be true for family-run businesses. This article provides some tips on how to ensure your family members are meeting performance standards and not generating resentment among the other employees.

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## Business Tax

### How to Pay Retiree Health Costs Tax-Free



**Retirement and medical** expenses aren't necessarily a good mix for you or your retired employees if the company's pension plan pays defined benefits. Health care costs can take a chunk out of the plan's payments without offering any offsetting tax benefits. A 401(h) plan, however, could be the answer. Click "Full Article."

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## Personal Tax

### How College Financial Aid Benefits Are Taxed

**The cost of** a college education keeps going up. If your child or grandchild is fortunate enough to receive some financial aid, what are the tax implications? The money could be taxable or tax free. This article explains the various types of financial assistance provided to students, along with the tax rules many parents need to know about.

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