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Going Beyond the Numbers to Deliver Insight, Guidance and Success

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Gray, Gray & Gray, LLP's News

Important Upcoming Tax Deadline: January 31st



Reminder, individuals who did not pay their last installment of estimated tax by January 16 may choose (but aren't required) to file their income tax return for 2017 by January 31st.

All businesses must provide annual information statements to recipients of certain payments made during 2017 by January 31st. You can use the appropriate version of Form 1099 or other information return.

As always, if you have any questions, need help filing your taxes, or are wondering what you will need to file, please contact Gray, Gray &

Gray's Tax Department at (781) 407-0300.

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Don't Miss Our Important Webinars!



[Learn All About the Exemptions for Closely Held Businesses](#) Thursday, January 25, 2018 at 2:00pm EST

The recently enacted Tax Cuts and Jobs Act includes key provisions that have far reaching implications for "pass through" entities such as S Corps, LLCs, proprietorships, and partnerships. Depending on your business type, the new Closely Held Business Exemption could result in significant tax savings. This is generally good news for many of America's businesses. *Will your business qualify for this important exemption?* Find out when Gray, Gray & Gray Tax Partner Emeritus Mike Koppel answers this and many other questions during

this one-hour webinar. [Click here to register for the webinar.](#)

[Analyzing the Data: Defined Contribution Plan Survey Results](#) Thursday, January 25, 2018 at 11:00am EST

The Defined Contribution Plan Survey results are in! This year's survey reflects responses from benefit plan administrators across the region in a variety of industries and business sizes. Join us this month as Gray, Gray & Gray Director Jim Donellon and Manager Marty Kirshner review the overall survey results and share insights on select questions, plan trends, and more. Visit our website to [learn more and download the results here](#) today. [Click here to register for the webinar.](#)

Watch your email for more webinars and registration information coming soon.

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Family Business

Coping With a Nightmare: Firing a Relative in a Family Business



Firing an employee is never easy. But the situation is far worse when the person is a relative in a family business. Here are six steps to help deal with the task of terminating a relative — while dealing with pressures from the family and maintaining important relationships.

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Benefits Administration

Are You Paying Too Much in Workers' Comp Premiums?



Workers' compensation is an unavoidable fact of life for business owners -- as it should be. It serves as an important safety net, covering both the employees and the employer, from uncontrollable liability. Unfortunately, it is sometimes taken advantage of -- or unwittingly misused -- causing costs to skyrocket. Continue reading for details.

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Penetrating the B2B Media



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