

Fueling Your Future.



Information for Oilheat,
Propane & Petroleum
Business Leaders

GRAY GRAY & GRAY®

CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

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It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With over 70 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

**Are There Questions You'd Like Us to Ask in
Gray, Gray & Gray's Forthcoming Energy Industry Survey?
Share Your Question Suggestions Today!**



If you have question suggestions for this year's survey, we want to know!

At Gray, Gray & Gray, we are committed to bringing you key information for your success. For nearly three decades, your participation in our Energy Industry survey has allowed us to provide a "snapshot" of the retail oil and propane industry,

helping to establish industry benchmarks and the standards by which company performance is measured. Help us build a better survey for you!

Do you have question suggestions for this year's survey? Email your suggestions to us at beyondthenumbers@gggcpas.com by February 9th.

VIEW PAST SURVEY RESULTS HERE

Mark Your Calendar!
Gray, Gray & Gray's First "Around the Energy Industry" Event
Thursday, May 10th

Gray, Gray & Gray has assembled the energy industry's most innovative local leaders to provide expert insight and actionable recommendations to help you plan for a stronger, more profitable future for your business. Mark your calendar now and plan to join us on May 10th.

More details and registration information coming soon.



Important Tax Deadline Reminder: January 31



Reminder, individuals who did not pay their last installment of estimated tax by January 16 may choose (but aren't required) to file their income tax return for 2017 by January 31st.

All businesses must provide annual information statements to recipients of certain payments made during 2017 by January 31st. You can use the appropriate version of Form 1099 or other information return.

Click [here](#) for more information on some important tax deadlines coming up.

As always, if you have any questions, need help filing your taxes, or are wondering what you will need to file, please contact Gray, Gray & Gray at (781) 407-0300.

It Takes More Than Numbers.

"Gray, Gray & Gray has been Coan Oil's accounting firm since 1945. We were one of their first clients and the fact that we are still with them today says a great deal about the relationship between our companies. For [over] sixty-five years they have helped keep us on track, growing and profitable. Gray, Gray & Gray not only knows our business inside and out, they understand the oilheat industry and how to make the most of our opportunities. We have always relied on Gray, Gray & Gray to keep us on top of the many changes occurring in the accounting field as well as changes in the oil industry. Our relationship with Gray, Gray & Gray has strengthened from generation to generation, from my father who worked with the original Gray brothers to my own connection with the firm today. We count on them as more than just accountants, but as someone we can trust with everything from business strategy to financial planning. It's been a great partnership."

- Kevin Coan, Coan Oil, Inc.



781.407.0300

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We're Growing!

View our current job openings and the many benefits of joining our team.

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