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Going Beyond the Numbers to Deliver Insight, Guidance and Success

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Gray, Gray & Gray, LLP's News

The AMT is Still With Us... Sort Of



The Tax Cuts and Jobs Act was supposed to be the end of the alternative minimum tax (AMT), which has been confounding taxpayers in one form or another since 1969. The AMT is still with us, albeit in a much reduced form. Congress provided temporary relief from the AMT, which (unless extended or made permanent) expires in 2025.

The immediate result is expected to be far fewer taxpayers paying the AMT. In fact, the Internal Revenue Service (IRS) estimates that AMT filings for the 2018 tax year will drop from approximately 5 million to about 200,000.

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Family Business

Sell the Family Business the Tax-Smart Way



Let's say you and the other family business co-owners are ready to cash out by selling the company. You obviously want to maximize the after-tax sales proceeds. Here are some considerations and important steps you can take to help achieve that goal.

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Benefits Administration

Don't Let Benefit Issues Get in the Way of a Successful M&A Deal



If your company is planning a merger or acquisition, don't overlook an important factor -- the existing benefit programs and liabilities of all parties. This article explains some of the potential problems involved, as well as ways to help ensure employee benefits do not get in the way of a successful transaction.

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The devil is in the details and even the smallest change can make a big difference in your company's direct mail campaign. The information you can get from a list broker can help determine which lists will bring the best results. Click "Full Article" for six tips to help improve your return rate. And keep in mind that postcards are less expensive to mail and often generate a better response rate.

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