

# The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

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## Gray, Gray & Gray, LLP's News

### Gray, Gray, & Gray Ranked Among Top New England Accounting Firms 2019



Gray, Gray & Gray has been ranked as the ninth largest accounting firm in New England by *Accounting Today*, the accounting industry's leading publication. The annual rankings are based on firm revenues. Gray, Gray & Gray is the fourth largest Massachusetts-based firm.

"We are pleased to have our growth and success recognized by *Accounting Today*," said James DeLeo, Leading Partner of Gray, Gray & Gray. "The credit for our continued success belongs to our dedicated team members, and to our clients who trust us to provide them with the guidance and direction they need to achieve their own goals." [Read more here.](#)

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## Family Business

### Sell the Family Business the Tax-Smart Way



**Let's say you** and the other family business co-owners are ready to cash out by selling the company. You obviously want to maximize the after-tax sales proceeds. Here are some considerations and important steps you can take to help achieve that goal.

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## Human Resources

### Navigating the Social Media Minefield



**Social networks** have grown in popularity and corporate usefulness. But there's a fine line between personal and professional networking on the Internet and missteps can be treacherous. As a result, some companies simply ban social sites in the workplace. A wiser approach could be to come up with a strong policy to regulate them. Here are some issues for businesses to consider in terms of monitoring online activities.

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## Management

### Arbitration Agreements Save Headaches and Dollars



**Court battles with employees** can be enormously costly in time and money, but your company can avoid much of that waste by asking employees to agree in advance to put grievances through arbitration. Read this article for guidelines on alternate dispute resolution programs where both sides can win and an explanation of how arbitration works.

## Latest Headlines

### **IKEA hunting for downtown sites in key cities**

*Reuters.com - Wed, 03 Apr 2019 10:46:30 -0400*

### **Trump signs order aimed at stopping counterfeit sales through Alibaba, Amazon, eBay, others**

*Reuters.com - Wed, 03 Apr 2019 10:44:42 -0400*

### **Wall Street rises on trade hopes, chip stocks at record highs**

*Reuters.com - Wed, 03 Apr 2019 10:43:49 -0400*

### **White House's Kudlow says U.S.-China talks are progressing**

*Reuters.com - Wed, 03 Apr 2019 10:36:17 -0400*

### **Ghosh tweets about telling the truth as report says prosecutors readying new case**

*Reuters.com - Wed, 03 Apr 2019 10:33:15 -0400*

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