

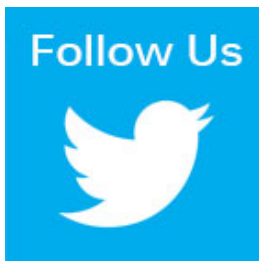


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Gray, Gray & Gray's Annual Year-End Business Planning Seminar is Around the Corner!



Register today and join us on November 18th as we look ahead to what the next year holds for business and industry – and "Make Sure Your Vision for the Future is 2020". This year's seminar offers an overview of some of the top issues facing many businesses – from countering cyber threats, to dealing with a tight labor market, trends in M&A and taxes, and more. We'll help you get a head start on making 2020 a banner year for your business.

Monday, November 18, 2019
 Boston Marriott Newton | Newton, MA
 Registration, Networking & Breakfast: 7:30am
 Seminar: 8:00am-12:00pm

Seating is limited. Pre-registration required.

[Click here to learn more and register.](#)

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Family Business

Remember Business Basics When Paying Relatives



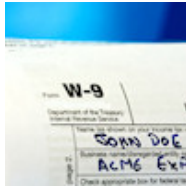
Salaries can hit close to home in a family business. Some relatives may feel they're underpaid compared with others. The key to harmony and a profitable business is to rely on industry standards. This article provides a rundown of the issues involved in family business compensation.

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Business Tax

Handle Payroll Taxes With Kid Gloves



Here's a business rule you don't ever want to break: Don't borrow from payroll taxes withheld from employees. The IRS views this money as sacred. That's why the penalties involving these funds are severe. Continue reading for an important heads-up.

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Personal Tax

Five Issues to Consider When Making Charitable Donations



Do you plan on making charitable contributions this year? If you're in a giving mood, you may be rewarded with sizeable tax deductions. But the tax law is fraught with numerous twists and turns, so you must be careful to navigate the rules. Under current law, you must itemize deductions in order to claim a charitable donation deduction. Here are the details and five other key tax issues relating to charitable gifts.

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