

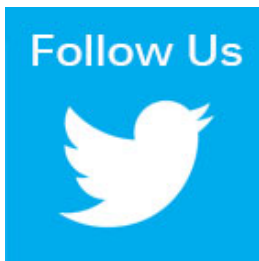


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Gray, Gray & Gray, LLP's News

Gray, Gray & Gray's Annual Halloween Party



Gray, Gray & Gray team members and their family and friends, plus 13 children from the Boys & Girls Club of Dorchester enjoyed our Annual Halloween Party on Wednesday, October 30th. Team members showed their Halloween spirit and creativity by dressing up in costume, creating a Haunted Hallway and decorating our office's Atrium with games and activities! Children trick-or-treated throughout the Haunted Hallway and Atrium before enjoying a pizza party, face painting, a movie, a bouncy house, and so much more!

Thank you to everyone who participated in our raffle with donations raised to support the Boys & Girls Club of Dorchester.

And a big thank you to Vesili Photography for capturing the spirit of the event perfectly!

[Visit Gray, Gray & Gray's Facebook page to view more event photos.](#)

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Last Chance to Register for Gray, Gray & Gray's Annual Year-End Business Planning Seminar

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Last chance to register and join us as we look ahead to what the next year holds for business and industry. This seminar offers an overview of some of the top issues facing many businesses - from countering cyber

threats, to dealing with a tight labor market, trends in M&A and taxes, and more. We'll help you get a head start on making 2020 a banner year for your business.

Monday, November 18, 2019
Boston Marriott Newton | Newton, MA
Registration, Networking & Breakfast: 7:30am
Seminar: 8:00am-12:00pm

Seating is limited. Pre-registration required.

[Click here to learn more and register.](#)

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Family Business

Succession Planning: Splitting Up the Pie



One of the biggest challenges facing family businesses is CEO succession. As part of the process of picking a successor, many family business owners find they need to compensate the siblings that were *not* chosen. Navigating the process can be a minefield for many members of the senior generation. Here are some considerations to take into account.

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Human Resources

Keep Pace with Changing Staff Needs



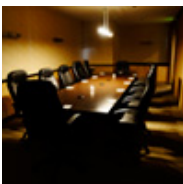
The key to retaining employees -- and saving the cost of replacing them -- is to offer programs that meet the needs of staff as they grow older. It's a balancing act that can be expensive, but here are two areas you might be able to change with minimal expense.

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Management

Best Choice: A Board of Directors or an Advisory Board?



Need help with strategic decisions? You might want to set up a board of directors or an advisory board. What are the key differences? If you plan to take your business public, you will required to appoint directors, Otherwise, this article describes the differences between the two types of board, and provides some best practices to follow regardless of which path your company takes.

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