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Gray, Gray & Gray, LLP's News

IRS Lists Top 12 Tax Scams



While there have always been villains intent on taking what is not rightfully theirs, advances in technology have made it more frustrating than ever to thwart their evil plans. That fact is evident in this year's "Top 12 Tax Scams" as listed by the Internal Revenue Service (IRS). These swindles are particularly evident during tax season. Be alert and protect your personal and financial data lest you fall victim to one of these schemes highlighted by the IRS. [Read more on our blog.](#)

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Family Business

Sell Corporate Stock Tax-Free to an ESOP



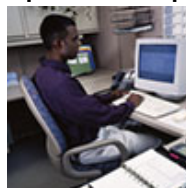
One of the best tax breaks available to closely-held businesses is the ability to sell stock to an employee stock ownership plan (ESOP) on a tax-free basis. This strategy works well for business owners who are looking for an exit strategy and are committed to the concept of employee ownership. Click "Full Article" for the details.

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Benefits Administration

Improved Workplace Injury Coding System Now Required



A change in the way workplace injuries are coded may save your company money. The previous system had grown obsolete and inflexible, allowing for too many mistakes. The updated coding system, known as ICD-10, eliminates many errors by incorporating greater specificity into the reporting process. Here's an overview of how ICD-10 works.

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Marketing

Five Website Design Errors



A website projects your company's image to the world. It's an invitation for potential customers to do business with you. By avoiding these five common design mistakes, you can help ensure that you lure visitors in with your site rather than turn them away.

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