

The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

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Gray, Gray & Gray, LLP's News

Why You Should Start Next Year's Tax Return Today



When the calendar page turned over to April 16, many taxpayers breathed a sigh of relief that their tax returns had been filed (or at least extended) for another year. Many vowed to do a better job of getting organized for next year, and to start the tax planning process early enough to make a difference.

The best time to start planning for next year's tax return is today. Click here for six tips that can help you get ready.

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Timely Opportunities

Selling Your Home? Tax and Other Considerations



The prime home selling season is in full bloom around the country. Depending on your area and situation, it may be a good time to put your home on the market. If you're selling your principal residence and are eligible for the federal home sale tax break, the profit can be free from federal income taxes. Here are the general rules, as well as current mortgage interest rates and tips if you're getting ready to sell.

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Family Business

Keeping Family Businesses Harmonious



The merger of Molson and Coors highlighted an important issue for family-run companies: Internal conflicts must be resolved. Click "Full Article" for some insight into common sources of strife and guidelines on how families can resolve them.

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Management

How to Build a Gold Medal Team

Build an unbeatable staff by hiring and promoting the best and the brightest. Here are 10 *gold-medal* qualities to look for when interviewing job candidates or



examining current staff members at your company to fill important positions. The more traits a candidate has, the more likely your business will reach its goals.

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Operations

Be Aware of the Stakeholders in Your Business -- Or You May Regret It



A large part of the success of your business and its related projects depends on getting stakeholders to "buy in." At the very least, you don't want to engage in stakeholder disputes that could lead to unanticipated expenses, bad publicity, delays in projects, and litigation. This article helps your business identify its stakeholders and determine the extent of their interests and influence.

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