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Going Beyond the Numbers to Deliver Insight, Guidance and Success

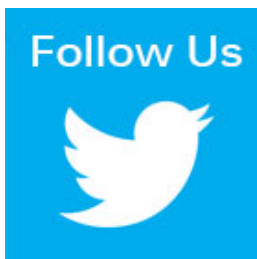
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Gray, Gray & Gray, LLP's News

IRS Busy with Rulings & Regulations During Tax Season



The IRS was busy processing tax returns in the first half of 2016, but that does not mean they were sleeping when it comes to new regulations or tax court rulings. Here is just a sample of what the IRS and tax court have been up to so far this year.

[Read more on our blog.](#)

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Gray, Gray & Gray's International Practice Group to Attend U.S.-Canadian Summit



This week, members of Gray, Gray & Gray's International Practice Group will be attending a U.S.-Canadian Summit in Chicago! There, Gray, Gray & Gray State & Local Tax Director [Derek B. Rawls](#) will present on how businesses often find that the U.S. state's system of taxing the sale of goods and services is vastly different from the taxing system of their country. This is especially true if the seller is from a country that imposes a VAT. While there are some similarities between the U.S. sales tax and a VAT system, there are

many differences.

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Family Business

Trim Compensation Expenses

Family businesses can be on a tight budget and payroll costs could be taking its toll on your company. Left unmonitored, those expenses can get out of hand. Click "Full Article" for a checklist of suggestions you can take to help control compensation costs.

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Management

Build Teams for Growth and Success



Individual creativity and an entrepreneurial spirit are widely admired traits among Americans. But a growing number of companies are discovering what the Japanese have known all along: Teamwork builds success. Here are a few tips on how to turn your staff into a lean, effective team.

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Operations

PCI Compliance: Protect Customer Information



The use of credit and debit cards has skyrocketed in recent years. That means merchants and other businesses are in receipt of more personal information about customers and clients. To protect this information, businesses must comply with Payment Card Industry Data Security Standards (PCI DSS). The volume of transactions of a business determines the specific compliance requirements that must be met. Here are the details.

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