

The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

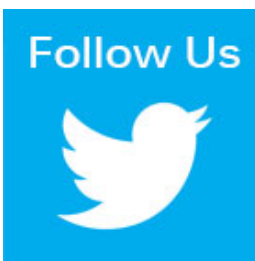
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Gray, Gray & Gray, LLP's News

Owe Federal Taxes? You Could Lose Your Passport.



A new law enacted in January 2016, the "Fixing America's Surface Transportation Act" (FAST), would seem to be a very helpful and positive step toward repairing the nation's crumbling transportation infrastructure. Indeed, the U.S. Department of Transportation calls FAST "a down-payment for building a 21st century transportation system."

But, as with a number of laws that have worked their way through the halls of Congress, FAST has been used as a vehicle to pass many provisions and amendments that have no direct connection with building roads and bridges. One of the lesser publicized provisions in the FAST Act authorizes the denial of a U.S. passport application or the revocation of a current passport for individuals who have more than \$50,000 in unpaid federal taxes.

Citizens in arrears to the IRS for \$50,000 or more are no longer able to obtain a new passport or renew an expiring passport. More disconcerting to the millions of Americans living and working abroad, an outstanding tax could result in revocation of their passport, which is essential for overseas travel, identification and financial transactions. [Read more on our blog.](#)

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Benefits Administration

6 Common COBRA Mistakes Made by Employers

Regardless of their level of experience, HR professionals would all likely agree that COBRA is a complex, labor-intensive area of benefits administration. That's why it's important for employers to regularly review what's required. To help you stay on top of these tasks and avoid some of the pitfalls, here's a list of six common mistakes associated with COBRA benefits.

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Smart Ways to Sell More on the Internet



Strengthen your marketing efforts by fully and effectively using the power of the Internet and email. A combination of the following seven techniques will let you increase sales, build better customer relationships and strengthen your bottom line.

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