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Going Beyond the Numbers to Deliver Insight, Guidance and Success

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Gray, Gray & Gray, LLP's News

MA Sales and Use Tax Chart



How might the new tax on computer software and services, effective July 31, 2013, impact your business?

Gray, Gray & Gray presents a handy reference tool to help you better determine the taxability of specific transactions. Click here to view the Massachusetts Sales and Use Tax Chart.

If you have questions about the new sales and use tax, please contact Gray, Gray & Gray's Tax Department at (781) 407-0300.

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Timely Opportunities

Valuation Is Key as the M&A Market Slowly Heats Up



The small business domestic M&A market is improving along with the economy. As both deal volume and pricing multiples rise in 2013, many business owners wonder what their companies are worth and how they can maximize the selling price. Find out how to set a reasonable asking price, structure the optimal deal and operate a sale-ready business that will attract buyers.

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Management

Keep Your Company Running Smoothly With a Smart Strategy



Here's a simple way to make your business run more efficiently, improve employee motivation and ensure a successful transition at the top. It can save your company money and headaches -- and even turn poor performers into better employees. Take a look.

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Business Tax

Stamp Out Tax Protesters at Your Company



Illegal tax protestors may wind up working for you and calling unnecessary IRS attention to your company. One common tactic that protestors use is to file fraudulent W-4 forms with their employers so they don't have any tax withheld from their wages. Some employees have even given their companies phony -- but official looking -- forms in an attempt to avoid withholding. Here's what to do if you're confronted with this issue.

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