



Gray, Gray & Gray, LLP's News

Save the Date: 25th Annual Year-End Tax Seminar



This is an exciting tax year. Please join us for our 25th Annual Year-end Tax Seminar!

Among the topics to be discussed will be:

- New taxes caused by the Patient Protection and Affordable Care Act and how to minimize them
- The new repair regulations and how they will effect almost every business
- Why you should address your gift and estate plan in 2012

We will also present a brief overview of how the business health insurance mandate works and how many tax provisions have expired or become less advantageous. As always, we will continue to monitor the legislative and regulatory tax world so we can provide you with the most current information.

[Click here to register for our 25th Annual Year-end Tax Seminar!](#)

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Timely Opportunities

It's Still a Good Time for Roth IRA Conversions



You may think that the optimum time for Roth IRA conversions has passed. But for several reasons, it's *still* a great time to convert. That way, you can take tax-free withdrawals during retirement, provided you satisfy the requirements. This article explains the factors you need to assess in order to decide whether to convert a traditional IRA to a Roth account.

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Business Finance

Know Debtors Before They Say, 'Charge It'



Issue credit and you've essentially become a lender, increasing some of your business risks. Credit purchases can help maintain, and even increase, sales volume, but you need to set some standards. Click "Full Article" for some tips on teaching your staff how to minimize the risks.

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Management

Executive Terminations: Sever Ties Carefully



Firing an employee can be difficult at best. When that individual is one of your top staff members it can be even more complicated, not only raising complicated legal issues but also affecting morale among remaining employees who may wonder if their jobs are in jeopardy. Here are some recommendations.

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