

The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

GRAY GRAY & GRAY[®]
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

[Home](#) [About](#) [Services](#) [Practice Areas](#) [Partners](#) [Foundation](#)

[Personal Info](#)
[Saved Articles](#)
[Refer Colleague](#)
[Unsubscribe](#)
[Feedback](#)

WE'VE MOVED!

Gray, Gray & Gray, LLP's News

Registration Open: Gray, Gray & Gray's 2014 Year-End Planning Seminar



Stay out of the "hot seat" when it comes to taxes and business planning...

There are many changes coming to corporate and individual taxes this year, and our annual Year-End Planning Seminar will let you know what to expect. The leaders in Boston's accounting, tax, legal, and investment communities will go "beyond the numbers" to provide an in-depth look at issues and opportunities in taxation, estate planning, employment law, and wealth management. Don't miss this chance to get a seat at the table for the latest ideas in planning for success.

Space is limited, so be sure to reserve your spot early.

October 29, 2014 - Canton, MA ****Exclusively for Clients****

November 3, 2014 - Westborough, MA

November 6, 2014 - Canton, MA

[Click here to learn more and to register today.](#)

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Timely Opportunities

Award Points: What's Includable in Taxable Income?

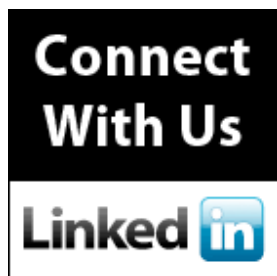


Suppose you receive reward points for keeping a minimum balance in your bank account. Do you need to claim income on your tax return when you redeem the points for prizes? A recent Tax Court case reminds taxpayers of the broad scope of items that should be reported in taxable income. This article explains the facts of the case and reviews the rules for employers planning to give holiday gifts to employees.

Copyright © 2014

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Family Business



[Your Privacy](#)
[Disclaimer of Liability](#)

© 2014, Powered by BizActions



Keep Family Employees in Line



Solid, successful companies have standards that every employee must meet - and that should also be true for family-run businesses. Click "Full Article" for tips on how to ensure your family members are meeting performance standards and not generating resentment among the other employees.

Copyright © 2014

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Marketing

The Source of a Satisfied Customer



Service shouldn't be an add-on. It needs to be central. Here is the password to improved customer relations and the steps your business needs to take.

Copyright © 2014

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Human Resources

Employee Dispute Mediation: Better than Litigation When it Works



Avoiding protracted litigation involving employment disputes is almost always the goal of most employers. A process known as "alternative dispute resolution" can make it happen. The simplest way to start is by using a mediator. Keep reading to find out how the process works.

Copyright © 2014

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Latest Headlines

Accenture forecast disappoints, shares slip

Reuters.com - Wed, 24 Sep 2014 12:58:54 GMT

Bed, Bath & Beyond, Merrimack Pharma surge in premarket

Reuters.com - Wed, 24 Sep 2014 12:27:12 GMT

Stocks, bonds up on ECB stimulus hopes

Reuters.com - Wed, 24 Sep 2014 11:43:58 GMT

RBS cuts sale price for U.S. bank Citizens in \$3 billion listing

Reuters.com - Wed, 24 Sep 2014 11:25:33 GMT

Futures move higher after third-day skid, housing data due

Reuters.com - Wed, 24 Sep 2014 11:22:20 GMT

Saved Articles

View Report

- No saved articles.

Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any

decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Investment advisory services offered through Gray Equity Management, LLC. Gray Equity Management, LLC is not affiliated with 1st Global Capital Corp. Securities offered through 1st Global Capital. Corp., Member FINRA, SIPC, (800) 959-8440

150 Royall Street Canton, MA 02021