# The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

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# Gray, Gray & Gray, LLP's News

Gray, Gray & Gray to Present Expense vs. Capitalization: Understanding the Final "Repair" Regulations Webinar!



Over 4 million businesses in the U.S. will be affected by new regulations governing the final version of the "repair" regulations. *Will your business be affected?* 

Join us on November 1st as Gray, Gray & Gray Tax Advisor Mike Koppel presents an important and timely webinar addressing the complex rules that go into effect on January 1, 2014. Click here to learn more and to

register.

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Last Chance to Register for October 16th Year-End Planning Seminar!



**Registration Deadline: October 9th** 

This is it. Today is your last chance to register for Gray, Gray & Gray's October 16th Year-End Planning Seminar in Westborough, MA. Don't miss this opportunity to learn how you could better manage your finances and your life.

Our all-star lineup of presenters represent the thought leaders in Boston's accounting, tax, legal and investment communities. Click here for more

details and to register.

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### **Timely Opportunities**

### 'Tis (Almost) the Season for Gift and Estate Planning

**With Thanksgiving** just around the corner, many people are thinking about estate planning and making year-end gifts to family members. Last year, taxpayers scrambled to make last-minute asset transfers in case the historically generous gift and estate tax exemptions expired or rates skyrocketed. This year, taxpayers face a calmer estate planning landscape. Have you taken full advantage of the opportunities available? Here are



the current rules and how you can benefit by planning ahead. Copyright © 2013

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### Pet Industry Helps Wag the Economy



**Consumer spending** on pets continues to grow, according to recent studies. Overall, dogs and cats have gained an elevated status in many homes. That means a bigger share of personal income is flowing into businesses that serve pet needs (and wants). Whether you're a pet owner or a business interested in expanding into the pet industry, check out how America's views towards pets have changed.

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### **Human Resources**

### **Questions to Never Ask Job Applicants**



**You must be extremely** careful to guard against discrimination charges when interviewing prospective hires. Asking the wrong questions could land your company in legal hot water. Here's a quick quiz to see if you can spot liability danger zones. Copyright © 2013

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## **Business Finance**

### Successful Bill Collecting Begins with Information



**Improve success** in chasing foot-dragging customers to pay their invoices by gathering some salient information and customizing the process. Here's what your billing staff needs to know to set up a better system.

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### Latest Headlines

Wall Street climbs, betting on last-minute fiscal deal Reuters.com - Wed, 16 Oct 2013 15:53:47 GMT

JPMorgan to pay \$100 million to settle CFTC charges on Whale trades Reuters.com - Wed, 16 Oct 2013 15:43:13 GMT

CFM says jet engine testing going to plan

Reuters.com - Wed, 16 Oct 2013 15:39:11 GMT

GE Money Bank sale to value company at up to \$1.67 billion Reuters.com - Wed, 16 Oct 2013 15:38:31 GMT

Europe's car market grows in Sept from record low levels Reuters.com - Wed, 16 Oct 2013 15:32:57 GMT · No saved articles.

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