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Happy Thanksgiving from Gray, Gray & Gray



This time of year, we are reminded of all that we have to be thankful for - from our incredible team members to our great clients.

We wish you a wonderful Thanksgiving holiday.

Please note: Gray, Gray & Gray's offices will be closed Wednesday, November 23rd, through Friday, November 25th, in celebration of the holiday. We will resume normal business hours on Monday. November 28th.

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Elevate Your Business in 2017



Thank you to everyone who attended Gray, Gray & Gray's 2016 Year-End Business Planning Seminar last week!

This year's full-day seminar was jam-packed with critical information to help you achieve success in 2017 and beyond. We hope that you enjoyed the presentations and panel discussions, and will put this information to work for your business.

Special thanks to all of our presenters, moderator and panelists - including Joe Ciccarello, Larry Gennari, Kelly Berardi, Brad Carlson, Bobby Garrett, Paul Gerry, Jr., Chris Hennessey, Karla Driskill, Jen Pinkham, Esq., Derek Rawls, and Dan

Romano - for sharing their knowledge.

Click here to view event photos on our Facebook page.

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# **Family Business**

#### **Hire Your Kids and Save Taxes**

Putting your kids to work in the family business can be a win/win situation. Your children gain experience and income while you reduce your employment tax costs and income tax liability. Read on to see if your business qualifies.



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#### **Human Resources**

#### Having the Right Stuff



Some people always seem able to outperform others even when they all have the same skills. And there's a reason for that. Here is a look at a basic and crucial trait you should look for when you want to hire the best and inspire your employees to excellence.

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## Management

#### Hey, That's A Brilliant Idea!



Suggestion boxes work wonders. They cost little to set up and as many as 50 percent of the ideas your employees have will likely save your company money and help it become more efficient. Here's how to update an old-fashioned system and reap

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