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**Gray, Gray & Gray, LLP's News**

**Register Today for Gray University's Next Seminar!**



**Gray University**

The Gray University Seminar Series is designed for the Next Generation of Business Owners and presented by GG&G's Next Generation of Leaders. We've had the pleasure of presenting seminars on "Making the Transition into a Role of Ownership" as well as "How to Read a Financial Statement and Tax Return". These seminars have been very successful and met with great appreciation from attendees.

We invite you, or a member from your next generation to attend our next seminar on "How to Best Use Your Controller & Maximize the Relationship with Your Trusted Advisors" taking place at the

GG&G Conference & Training Center in Westwood, MA on Tuesday, December 11th from 4:00pm to 6:00pm. [Click here to read more and register today!](#)

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**Timely Opportunities**

**New IRS Compliance Program Targeting Businesses**



If your business has a credit/debit card merchant account, accepts PayPal, or meets certain other criteria, you will receive a Form 1099-K reporting gross amount of reportable transactions for 2012. The IRS wants to make sure that the income that businesses receive via payment cards is reported on their tax returns. So the tax agency recently launched a new 1099-K compliance program. This article explains how the program works.

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**Human Resources**

**Keep Top Talent on Board**



Building an effective staff means giving employees plenty of leeway. A desirable environment combines a focused, flexible atmosphere with open communication and challenging work. Here are some smart, family-friendly elements to help your company retain top employees.

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## Business Finance

### Protecting Wire Transfers



In the blink of an eye wire transfers can move money from your company's bank account to another account anywhere in the world. While this speedy transfer can be a great business tool, it also creates several risks. Here are some steps your company can take to avoid becoming a victim of wire transfer fraud.

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