

The Advisor

Going Beyond the Numbers to Deliver Insight, Guidance and Success

GRAY GRAY & GRAY
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Westwood | Framingham | Boston

BEYOND THE NUMBERS

[Home](#) [About](#) [Services](#) [Practice Areas](#) [Partners](#) [Foundation](#)

[Personal Info](#)
[Saved Articles](#)
[Refer Colleague](#)
[Unsubscribe](#)
[Feedback](#)

Gray, Gray & Gray, LLP's News

Government Heightens Emphasis on Worker Classification



By Michael D. Koppel, CPA, PFS, CITP, MBA
Gray, Gray & Gray, LLP

Original Article Published in the AICPA "Tax Adviser" Newsletter on December 1, 2013

Worker classification has been a major concern for businesses for many years. Reasons a business would prefer independent contractor status include avoiding the payment of payroll taxes, and eliminating the need of providing employee benefits such as health insurance. For the worker, independent contractor status allows him or her to deduct various business expenses such as travel, and provides the flexibility to take advantage of various retirement plans.

[Click here to read the full article.](#)

[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Timely Opportunities

Wrap Up Last-Chance Tax Breaks for 2013



Find some time in the midst of the holiday bustle to examine your tax situation for the year. Here are six potentially money-saving opportunities involving charitable contributions, investments, retirement plans, IRA distributions, medical expenses and college costs that must be acted on by Tuesday, December 31.

Copyright © 2013

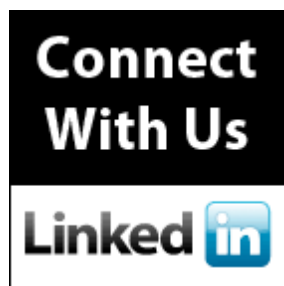
[Full Article](#) [Save Article](#) [Email GG&G](#) [Share This](#)

Top Executives Often Escape Indictment for Fraud



A federal court judge recently criticized government agencies for failing to hold dishonest individuals accountable for the financial crisis of 2008. This article explains how top executives often avoid criminal charges for fraudulent schemes, while lower level employees take the fall. We'll also provide some tips to help your company prevent and detect unethical behavior.

Copyright © 2013



[Your Privacy](#)
[Disclaimer of Liability](#)

© 2013, Powered by BizActions

Family Business

Why You Need a Buy-Sell Agreement



To avoid future conflicts and to protect their interests, family business co-owners generally need a buy-sell agreement. Without one, an unanticipated event can damage -- and even destroy -- a business. Here is an overview of buy-sell agreements, along with the methods used to value business ownership interests.

Copyright © 2013

Management

Build Teams for Growth and Success

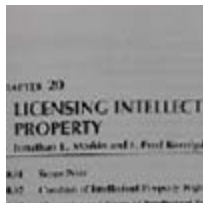


Individual creativity and an entrepreneurial spirit are widely admired traits among Americans. But a growing number of companies are discovering what the Japanese have known all along: Teamwork builds success. Here are a few tips on how to turn your staff into a lean, effective team.

Copyright © 2013

Operations

Protect Your Most Prized Possessions



Intellectual property can be one of the most important assets your business has. The issue of ownership, however, can be murky when employees develop that property. Click "Full Article" for guidelines on how to ensure your company actually holds the rights to the software and other intellectual property that is essential to its survival.

Copyright © 2013

Latest Headlines

Peugeot and Dongfeng agree deal outline: FT

Reuters.com - Wed, 11 Dec 2013 15:40:34 GMT

For Fed, delivering a message on policy path is new focus

Reuters.com - Wed, 11 Dec 2013 15:37:50 GMT

India toughens insider trading rules

Reuters.com - Wed, 11 Dec 2013 15:33:56 GMT

Wall Street dips as investors mull Fed tapering after budget deal

Reuters.com - Wed, 11 Dec 2013 15:32:29 GMT

Union machinists held talks with Boeing on 777X

Reuters.com - Wed, 11 Dec 2013 15:27:43 GMT

Saved Articles

View Report

- No saved articles.

Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

To ensure compliance with requirements imposed by the IRS, we inform you that any tax advice contained in this communication (including any attachments) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Investment advisory services offered through Gray Equity Management, LLC. Gray Equity Management, LLC is not affiliated with 1st Global Capital Corp. Securities offered through 1st Global Capital Corp., Member FINRA, SIPC, (800) 959-8440