

## Gray, Gray & Gray, LLP's News

### Brad Carlson Joins Gray, Gray & Gray!



We are pleased to announce that Bradford Carlson has joined the firm as Director of Tax Services. Brad will serve the tax strategy and compliance needs of the firm's clients, with a focus on mid-market and privately held companies.

"We are very pleased to have Brad Carlson join our tax team," said Joe Ciccarello, managing partner of Gray, Gray & Gray. "Brad's experience, along with his strong skill set and outstanding personal skills will be a great asset to our clients."

Brad comes to Gray, Gray & Gray after 12 years with national accounting firm RSM McGladrey, where he served as Director of Tax Services. Prior to that Brad served in tax management positions with PriceWaterhouseCoopers, Liberty Mutual Insurance, and Deloitte & Touche.

Brad is a graduate of Bentley University, Waltham, MA and is a member of the Massachusetts Society of Certified Public Accountants.

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## Timely Opportunities

### A List of 20 Expiring Tax Breaks: What Might Happen?



Many favorable tax provisions are set to expire at the end of 2011. Although Congress passed a two-month extension of the payroll tax cut on December 23, lawmakers have allowed many other favorable provisions to expire on New Year's Eve. However, as we have learned, Congress could pass laws to bring some of these tax breaks back. This article contains a chart of some of the important expiring provisions and what might happen.

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## Business Finance

### Credit Sales Demand Vigilance



Fighting credit card fraud is your company's responsibility. You and your employees must be diligent in attempting to prevent fraud and stop the use of fraudulent cards. Otherwise, your business can come out the loser. Click "Full Article" for some tips on how to battle credit card thieves and set up a strong anti-fraud policy.

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## Management

### Your Employee Handbook: Include 12 Critical Issues



Employee handbooks serve multiple purposes. Among the benefits of a well-prepared manual are helping your managers treat employees consistently, reducing conflicts among staff members and lowering your company's legal exposure. Here are a dozen important issues that should be included in a well-crafted manual.

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## Latest Headlines

Las Vegas home prices sink to 1997 level, Standard & Poor's reports  
*lasvegassun.com* - Tue, 31 Jan 2012 18:00:57 GMT

Exxon's EPS Lags, Revs Beat  
*zacks.com* - Tue, 31 Jan 2012 17:59:24 GMT

North American markets mixed  
*windsorstar.com* - Tue, 31 Jan 2012 17:58:53 GMT

CNH shares tumble on idea of slower tractor market  
*agrimoney.com* - Tue, 31 Jan 2012 17:57:50 GMT

Poor sales growth and high costs drags down Siemens' profit in Q1  
*livemint.com* - Tue, 31 Jan 2012 17:52:37 GMT

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