

January 2013 Issue No. 3

#### It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With over 65 years in the energy business, we are here to help our energy dealers achieve profitability and growth by delivering insight, knowledge and guidance.

## Just Released! Federal Tax Watch Special Issue - January 2013

What's the scoop on the new legislation passed by Congress to avert the fiscal cliff? How will the tax provisions affect you?

Gray, Gray & Gray brings you the answers to these questions and more with CPAmerica's four-page special issue of the Federal Tax Watch newsletter.

Inside the Federal Tax Watch Special Issue - January 2013, you'll find:

- Fiscal Cliff Legislation: How tax changes in the new act may affect you
- Provisions Primarily Affecting Individuals
- · Provisions Primarily Affecting Businesses
- New Healthcare Taxes Taking Effect in 2013
- Tax Planning Considerations

<u>Click here</u> to view this important newsletter now available on the Gray, Gray & Gray website.

As always, if you have questions about these or any other tax issues, please contact Gray, Gray & Gray's Tax Department at (781) 407-0300.

GG&G Partner Jim DeLeo Featured on StyleBoston's Power Player Segment!



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### Register Today! Gray, Gray & Gray Webinars

Click <u>here</u> for more details and to register for our upcoming educational webinars.

#### Client Testimonials

"I have been a Gray, Gray & Gray client for 20 years and plan to remain so for as long as I am in business. And hopefully for many years beyond!

Gray, Gray & Gray is much more than an accounting firm. Their long-term strategies have resulted in more money in my pocket and a more enjoyable life for me. They listen to me, and wrap my assets, such as my business and real estate, around my long-term goals with creative. efficient business and personal



**Click here** to watch the brief video now!

plans. I count on Gray, Gray & Gray. Their experience has worked for me."

> -- James Horan Horan Oil Co. Stoughton, MA

"Gray, Gray & Gray has been an essential part of the growth and continued success of Peterborough Oil.

In addition to their always excellent guidance on tax and financial issues, Gray, Gray & Gray played an integral part in the successful transition of the business from one generation to the next, and served as our most trusted advisor during the sale of our company. Their knowledge of our company and our industry make Gray, Gray & Gray an invaluable resource to us."

-- Jack Ford Peterborough Oil Co., Inc. Leominster, MA



# Times have changed and so has the energy industry.

You can't run your business the same way you have in the past.

That's why Gray Gray & Gray has developed

5-Year

Strategic

Planning

Exercise for

**Energy** 

Dealers

Our industry experts will work with you to develop a customized five-year plan of action to help move your company forward with confidence.

#### **GET IN GEAR!**

Contact <u>Joe Ciccarello</u>, <u>Jeff Foley</u> or <u>Marty Kirshner</u> today to discuss a 5-SPEED strategic plan for your energy business



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