

# Fueling Your Future.



Information for Oilheat,  
Propane & Petroleum  
Business Leaders

**GRAY GRAY & GRAY**  
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Westwood | Framingham | Boston

BEYOND THE NUMBERS

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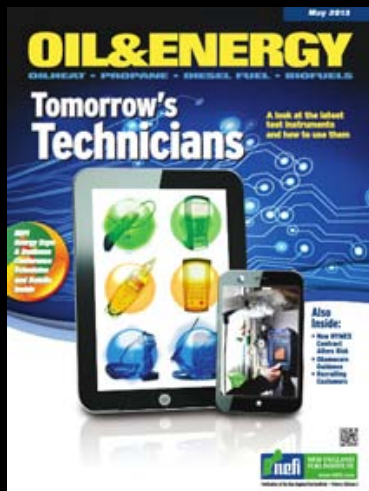
*It takes more than numbers.*

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With over 65 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

## Oil & Energy Magazine Features

### "How Will 'Obamacare' Affect Your Business?"

by Michael D. Koppel, Tax Advisor at Gray, Gray & Gray



Beginning in 2014 "large" businesses will be required to provide full-time employees with affordable minimal essential coverage health insurance. Sounds simple enough. The problem, as always, is in the details. In this article, [Michael Koppel](#) explores the rules and their potential implications for oilheat and propane businesses.

[Click here to read the full article on how Obamacare rules could impact your oilheat or propane business.](#)

## Pick Up Your Copy of Our Oilheat Survey Results at New England Fuel Institute Energy Expo 2013!

The [New England Fuel Institute Energy Expo](#) at Gillette Stadium is almost here. Stop by **Booth #7** on June 11-12, 2013 to meet Gray, Gray & Gray's Energy Team, get answers to your questions, learn more about our 5-SPEED strategic planning program specifically for Energy Dealers, our FuelExchange service, and pick up your hot-off-the-press copy of the 2013 Oilheat Survey Results. And...



don't forget, you could win a complimentary 5-SPEED planning session too! Sounds like a win-win situation to us.



*Times have changed and so has the energy industry.*

You can't run your business the same way you have in the past.  
That's why Gray Gray & Gray has developed  
**5-SPEED**

5-Year  
Strategic  
Planning  
Exercise for  
Energy  
Dealers

Our industry experts will work with you to develop a customized five-year plan of action to help move your company forward with confidence.

**GET IN GEAR!**

Contact [Joe Ciccarello](#), [Jeff Foley](#) or [Marty Kirshner](#) today to discuss a 5-SPEED strategic plan for your energy business.



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## Client Testimonials

*"I have been very impressed by the support Gray, Gray & Gray provides to us. Not only is the information they deliver to us timely and accurate, it is well presented and easy to act upon. Their reputation in the financial community is also an advantage for us. When we tell a banker that we work with Gray, Gray & Gray, they visibly relax because they know we are in good hands."*

**- Jim Garrett, Volta Oil Co., Inc.**

*"Our relationship with Gray, Gray & Gray has strengthened from generation to generation, from my father who worked with the original Gray brothers to my own connection with the firm today. We count on them as more than just accountants, but as someone we can trust with everything from business strategy to financial planning. It's been a great partnership."*

**- Kevin Coan, Coan, Inc.**

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