



Fueling Your Future.



Information for Oilheat,
Propane & Petroleum
Business Leaders

GRAY GRAY & GRAY
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Westwood | Framingham | Boston

BEYOND THE NUMBERS

September 2013

Issue No. 11

It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With over 65 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

Announcing Gray, Gray & Gray's 26th Annual Year-End Planning Seminars

BIGGER. BETTER. MORE COMPREHENSIVE.

In light of the rapid and widespread changes in the business and financial world, we've expanded our traditional year-end tax seminars to include additional topics to help you better manage your finances and your life. Our lineup of presenters represents the thought leaders in Boston's accounting, tax, legal, and investment communities.

Mark your calendar and reserve your spot now!

Space is limited.

Tuesday, October 1, 2013

**Sheraton Four Points Conference Center
Norwood, MA**

Wednesday, October 16, 2013

**Hilton Doubletree Hotel
Westborough, MA**

[Click here for more details and to register for Gray, Gray & Gray's Year-End Planning Seminars.](#)

September Energy Conferences

Visit Gray, Gray & Gray's Energy Team at the following conferences this month:

2013 Oil Heat Council of New Hampshire Annual Meeting

Mill Falls at the Lake - Meredith, NH
September 11th-12th

2013 Southern New England Energy Conference

Sponsored by Massachusetts Oilheat Council, Oil Heat Institute of Rhode Island and Connecticut Energy Managers Association
Mohegan Sun Casino and Resort - Montville, CT
September 19th-20th
Gray, Gray & Gray Booth #15

Don't miss out on these opportunities to learn more about how Gray, Gray & Gray goes beyond the numbers to help fuel our clients' success. Ask us about our accounting and advisory services, including our 5-Year Strategic Planning Exercise for Energy Dealers, FuelExchange service, and annual oilheat survey.



Times have changed and so has the energy industry.

You can't run your business the same way you have in the past.
That's why Gray Gray & Gray has developed
5-SPEED

**5-Year
Strategic
Planning**

Exercise for
Energy
Dealers

Our industry experts will work with you to develop a customized five-year plan of action to help move your company forward with confidence.

GET IN GEAR!

Contact [Joe Ciccarello](#), [Jeff Foley](#) or [Marty Kirshner](#) today to discuss a 5-SPEED strategic plan for your energy business.



Client Testimonials

"I have worked with Gray, Gray & Gray for more than 40 years, first with General Oil and then with Volta Oil. Their depth of knowledge of the industries we operate in has been impressive. Our mix of c-stores and gas stations presents a unique challenge that Gray, Gray & Gray manages with ease.

I have been very impressed by the support Gray, Gray & Gray provides to us. Not only is the information they deliver to us timely and accurate, it is well presented and easy to act upon. Their reputation in the financial community is also an advantage for us. When we tell a banker that we work with Gray, Gray & Gray, they visibly relax because they know we are in good hands.

Gray, Gray & Gray is not limited to providing only traditional accounting. They have become involved in everything from strategic planning to operations, and have also provided personal tax planning and succession planning for us. They are among our most trusted advisors."

- Jim Garrett
Volta Oil Co., Inc.
Plymouth, MA

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