

Fueling Your Future.



Information for Oilheat,
Propane & Petroleum
Business Leaders

GRAY GRAY & GRAY

CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Westwood | Framingham | Boston

BEYOND THE NUMBERS

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It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With over 65 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

**Join in Upcoming
Free Educational Webinar!**

Year-End Tax Planning

Thursday, November 21st

10:00am - 11:00am ET

Presented by Gray, Gray & Gray, LLP

Did you miss our October Year-End Planning seminars, or would you like a refresher on the tax planning information shared? Then this is the webinar for you!

Gray, Gray & Gray's [Brad Carlson](#) and [Mike Koppel](#) will cover all of the essential year-end tax planning information unveiled during the seminars. Join in on November 21st to learn how you could better manage your finances and your life in the changing tax landscape.

[Click here to register now.](#)



Please watch your email for announcement of more great educational opportunities coming soon.

2013 Maine Energy Marketers Association Conference

Thank you to everyone who visited with us at last month's MEMA Conference and attended the *Going Beyond the Numbers to Plan for a Profitable Future* presentation by Gray, Gray & Gray's Jeff Foley and Marty Kirshner. We hope that you found the session informative and enjoyable.

As we look to 2014, please keep in mind that our team is here to lend our nearly 70 years of energy-specific industry experience to assist you with your strategic planning. As the saying goes, *"If you don't know where you want to go, how will you know when you get there?"*

If you have any questions or concerns about accounting or business planning, please feel free to [contact us](#).



Times have changed and so has the energy industry.

You can't run your business the same way you have in the past.
That's why Gray Gray & Gray has developed

5-SPEED

**5-Year
Strategic
Planning
Exercise for
Energy
Dealers**

Our industry experts will work with you to develop a customized five-year plan of action to help move your company forward with confidence.

GET IN GEAR!

Contact Joe Ciccarello, Jeff Foley or Marty Kirshner today to discuss a 5-SPEED strategic plan for your energy business.



Client Testimonials

"I have been a Gray, Gray & Gray client for 20 years and plan to remain so for as long as I am in business. And hopefully for many years beyond! Gray, Gray & Gray is much more than an accounting firm. Their long-term strategies have resulted in more money in my pocket and a more enjoyable life for me. They listen to me, and wrap my assets, such as my business and real estate, around my long-term goals with creative, efficient business and personal plans. I count on Gray, Gray & Gray. Their experience has worked for me."

- James Horan
Horan Oil Co.
Stoughton, MA

Have feedback you'd like to share with us? Submit your feedback [here](#).



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