

Fueling Your Future.



Information for Oilheat,
Propane & Petroleum
Business Leaders

GRAY GRAY & GRAY[®]
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

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BEYOND THE NUMBERS

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It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With nearly 70 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

Oil & Energy Magazine Features "Maintaining Momentum Into the Next Heating Season"

*by Jeff Foley, CPA
Partner, Gray, Gray & Gray, LLP*



The 2013-2014 heating season was one of the longest and coldest - and consequently one of the most successful - years in recent memory. As I write this in late May there are still nights when my home heating system clicks on to fight off the late spring chill. Sales of both heating oil and propane were significantly stronger this year, and margins for most dealers remained steady.

Good for us! But this is not the time to sit back and rest on laurels. There is no telling what Mother Nature has in store for New England next winter, and the assault by pipeline gas continues unabated. Now is the time to build on the momentum built up during the heating season and use it to carry your company into next year in a strong position.

[Click here to read the full article and learn six steps to take to maintain momentum.](#)

The Northeast Propane Show is This Week!
August 6th & 7th - Holiday Inn, Boxborough, MA

Join us at the Northeast Propane Show this week at the Holiday Inn in Boxborough, MA!

REASONS TO VISIT US AT BOOTH #13:

1. You Had a Good Year - Now What Should You Do With the Profits? How Will Taxes Impact You?
2. Business Planning - Are You Looking to Grow Through Acquisition? Do You Know What Your Business is Worth?
3. Enter to Win a 5-SPEED Plan for Your Propane Business!

PLUS - Charge Up Your Phone or Tablet at Our Booth! Use our docking station to charge up while you chat with us about your business needs.

Interested in scheduling a meeting with us at the Northeast Propane Show? [Click here to request a meeting.](#)

"Growing Gallons"

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