

# Fueling Your Future.

Information for Oilheat,  
Propane & Petroleum  
Business Leaders

## GRAY GRAY & GRAY<sup>®</sup>

CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

September 2014

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*It takes more than numbers.*

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With nearly 70 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

### *It's Never Too Early for Year-End Tax Planning*

There's no time like the present to begin thinking about year-end tax planning, as there is still time to do something about it. Here are a few "hot spots" that could become headaches if not properly addressed ahead of time.



- *Documentation of business use. This is going to affect a great number of people who are used to estimating the business mileage they put on their personal vehicles, or certain other business-related expenses, such as listed property. The IRS is going to be holding to the letter of the law and requiring specific, contemporaneous, written documentation. This must include the amount, time, and business purpose for every trip for which you are claiming a mileage deduction or other deduction....*

[Click here to read more.](#)

If you have questions about year-end planning, please [contact us](#).

**COMING SOON** - Stay tuned for information on Gray, Gray & Gray's annual year-end

planning seminar!

## Visit Gray, Gray & Gray at September Energy Conferences!

### 2014 Southern New England Energy Conference

Sponsored by Massachusetts Energy Marketers Association, Oil Heat Institute of Rhode Island and Connecticut Energy Marketers Association

Newport, RI

September 22nd-23rd

### 2014 Oil Heat Council of New Hampshire Annual Meeting

Meredith, NH

September 9th-10th

Don't miss your opportunity to learn more about Gray, Gray & Gray's ability to go beyond the numbers for you and your energy business. Ask us about our accounting and advisory services specifically for energy clients, including our 5-Year Strategic Planning Exercise for Energy Dealers, FuelExchange service, and annual oilheat survey. **PLUS** - don't miss our **"Gray, Gray & Gray Annual Heating Survey" session**, presented by Partner Jeff Foley, on September 22nd at the 2014 Southern New England Energy Conference.

### MORE REASONS TO VISIT OUR BOOTH:

1. You Had a Good Year - Now What Should You Do With the Profits? How Will Taxes Impact You?
2. Business Planning - Are You Looking to Grow Through Acquisition? Do You Know What Your Business is Worth?
3. Enter to Win a 5-SPEED Plan for Your Energy Business!
4. Pick Up Your Copy of Gray, Gray & Gray's 2014 Oilheat Survey Results

**PLUS - Charge Up Your Phone or Tablet at Our Booth!** Use our docking station to charge up while you chat with us about your business needs.

**Interested in scheduling a meeting with us at the conference(s)?** [Click here to request a meeting.](#)

## Gray, Gray & Gray Named One of the Top 200 Firms by INSIDE Public Accounting!

We are pleased to announce that Gray, Gray & Gray was named one of the Top 200 accounting firms in the United States by *INSIDE Public Accounting*, a leading national publication for the accounting industry. This year's rankings are based on *INSIDE Public Accounting's* analysis of more than 500 responses to a nationwide survey of public accounting firms. The Top 200 firms are ranked by U.S. net revenue.



[Click here to learn more.](#)

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