

Fueling Your Future.



Information for Oilheat,
Propane & Petroleum
Business Leaders

GRAY GRAY & GRAY[®]
CERTIFIED PUBLIC ACCOUNTANTS | ADVISORS

Canton | Framingham | Boston

BEYOND THE NUMBERS

October 2014

Issue No. 24

It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With nearly 70 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

Common Audit Triggers



Are you attracting tax auditors with the filing of your tax return? How many people are actually audited every year?

While there's no sure-fire way to avoid an audit and the number of audits may be dwindling, there are a few things you should be aware of that could help improve your odds of potentially being passed over for an audit.

[Learn some of the most common audit triggers here.](#)

If you have any audit questions, please [contact us](#).

Registration Open!

Gray, Gray & Gray's 2014 Year-End Planning Seminar

Stay out of the "hot seat" when it comes to **taxes and business planning**...There are many changes coming to corporate and individual taxes this year, and our annual Year-End Planning Seminar will let you know what to



expect.

The leaders in Boston's accounting, tax, legal, and investment communities will go "beyond the numbers" to provide an in-depth look at issues and opportunities in taxation, estate planning, employment law, and wealth management. Don't miss this chance to get a seat at the table for the latest ideas in planning for success.

Space is limited, so be sure to reserve your spot early.

October 29, 2014 - Canton, MA **Exclusively for Clients**

November 3, 2014 - Westborough, MA

November 6, 2014 - Canton, MA

[Click here to learn more and to register today.](#)

You're Invited! Gray, Gray & Gray's Open House - October 21st



Our new office will not truly become our new home until it is filled with our clients and friends...That's why we're rolling out the red carpet for you this October in an Open House that will go down in Gray, Gray & Gray history!

You are cordially invited to celebrate the grand opening of our new office located at:

150 Royall Street, Suite 102 | Canton, MA 02021

Be among the first to take a tour of our new facility. Enjoy appetizers, cocktails and good company!

[Click here to reply with your acceptance today.](#)

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