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Information for Oilheat,
Propane & Petroleum
Business Leaders

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BEYOND THE NUMBERS

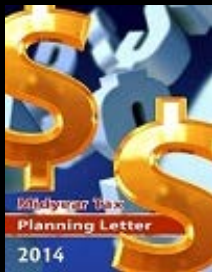
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It takes more than numbers.

Gray, Gray & Gray is here to help you "Fuel Your Future" by going beyond accounting services. With 70 years in the energy business, we go beyond the numbers by delivering insight, guidance and knowledge to our energy clients so they can achieve growth and profitability.

2015 Midyear Tax Planning



Midyear 2015 is upon us and, as usual, ongoing tax planning is proving critical this year. While Congress passed legislation last December that extended a number of expired tax provisions, many were extended only until December 31, 2014. *What does this mean for 2015?* Stay tuned as the details unfold.

One thing is certain: the tax landscape is complex. Developing effective tax strategies and ways to potentially minimize your taxes could take several months to implement. There's no time like the present to start your tax planning.

[Click here to view the 2015 Midyear Tax Planning Letter.](#)

If you have tax planning questions or would like additional information, please contact Gray, Gray & Gray's Energy team.

**Gray, Gray & Gray Team Members Participate in
Fifth Annual CPA Day of Service**



Last month, Gray, Gray & Gray team members volunteered their time to participate in the Fifth Annual CPA Day of Service organized by the Massachusetts Society of Certified Public Accountants. This marks the second year that team members supported the [Italian Home for Children](#), a Boston-based organization that provides a comprehensive network of services to boys and girls between the ages of 4 and 14 who have emotional challenges.

"The whole experience was incredibly rewarding. It was a great opportunity to work together as a team with other members of the firm and give back to the community. The Italian Home for Children welcomed us back again this year...and we felt honored to be able to help such a great cause. We look forward to serving the Italian Home for Children in the future," said Jaclyn Linehan, a staff accountant at Gray, Gray & Gray.

[Click here to read more.](#)

Thanks for Visiting Us Last Month at the NEFI Energy Expo
and the Blue Cow User Group Annual Meeting



We'd like to extend our sincere appreciation to everyone who stopped by our booth and participated in the *Families in Energy* and *Navigating a Successful Transaction* panel discussions with [Joe Ciccarello](#) at the NEFI Expo and/or the *How to Build Value in Your Company* presentation by [Jeff Foley](#) and [Marty Kirshner](#) at the Blue Cow User

Group Annual Meeting! Our goal is to help you achieve success in the present and future. To that end, we hope our team was able to answer your questions and share helpful insights that will assist you with meeting your short and long-term objectives.

In case you missed the NEFI Expo, the *Families in Energy* panel discussion moderated by Joe Ciccarello focused on the everyday situations a family business deals with - from hierarchy, to management and operations challenges - and how to keep the business profitable for the next generation. The *Navigating a Successful Transaction* panel discussion, in which Joe Ciccarello was a panelist, focused on the challenges that business owners face when valuing their business, preparing and evaluating offers, financing structures, and ultimately what can kill or seal the deal in the sale of a business.

For anyone who missed the Blue Cow User Group Annual Meeting, the *How to Build Value in Your Company* presentation focused on the importance of early and consistent planning in order to successfully transition from ownership to retirement.

For additional details about the information shared at these sessions, please [contact Gray, Gray & Gray's Energy team](#).



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