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Gray, Gray & Gray, LLP's News

Strategy Session with Bryan Pearce: Building and Retaining an "A Team"

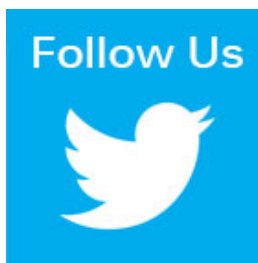
We are pleased to bring you the next article in our "Strategy Session" series by [Bryan E. Pearce](#), Gray, Gray & Gray's Director of [Strategic Business Planning](#). Discover proven, accessible approaches to thinking strategically about your business in order to make more informed decisions, with a focus on the six business drivers that will put you in a position to succeed.

THIS WEEK'S FEATURE: [Building and Retaining an "A Team"](#)

"Hire for attitude. Train for skills" – Tom Peters, Management Author

Virtually every high-growth entrepreneur and business leader that I know readily acknowledges the critical role that a strong team has played in making their business a success. How do the best entrepreneurs and business leaders assemble world-class teams? Simply put, the *best talent* wants to work at the *best companies*. So why would a great potential team member choose to work at your company instead of a competitor or other industry player?

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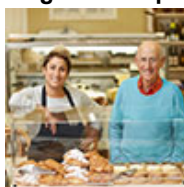
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Family Business

Daughters Step Up in Family Businesses



The days may be gone when parents bemoan the fact that they don't have sons interested or qualified to carry on the family business. More and more, daughters are stepping into the top spots, according to one study, and overall, they're doing a pretty impressive job. Find out how some family companies are faring under female leadership.

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Business Tax

Go It Alone with a 401(k) Plan



With one type of retirement plan, business owners who run their operations alone may be able to stash away more money for the future. Continue reading to see if a Solo 401(k) plan is the right way for you to save.

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Personal Tax

Handle with Care: The Nanny Tax Rules



If you hire domestic or household workers, you must follow complex tax laws based on whether the worker is an employee under your control or an independent contractor. Disregarding the tax rules can result in an expensive liability — even years from now. Here's what you need to know.

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