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Going Beyond the Numbers to Deliver Insight, Guidance and Success

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Gray, Gray & Gray, LLP's News

Strategy Session with Bryan Pearce: Finance & Owner Wealth Management

We are pleased to bring you the next article in our "Strategy Session" series by [Bryan E. Pearce](#), Gray, Gray & Gray's Director of [Strategic Business Planning](#). Discover proven, accessible approaches to thinking strategically about your business in order to make more informed decisions, with a focus on the six business drivers that will put you in a position to succeed.

THIS WEEK'S FEATURE: [Finance & Owner Wealth Management](#)

Successful entrepreneurs and business owners understand that having sufficient capital to operate and grow, together with reliable financial information generated by good systems and interpreted by a talented finance team is essential. For some "best practices" click read more.

[Read more.](#)



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Don't Miss Today's Important Webinar in Our "Managing Your Business Through the Covid-19 Crisis" Webinar Series



Webinar #8: Panel Discussion – Adapting to the "New Normal"
Wednesday, May 13 at 1:00 EST

Gray, Gray & Gray will be hosting a free webinar with a panel of forward-thinking business leaders including Thomas Kearns of [Dewing Schmid Kearns Architects + Planners](#), Mark Partin of [B/SPOKE](#) and Marcus Wilson of [NOBULL](#), to share common concerns and best

practices on what the "new normal" will look like and how they are preparing their own companies to compete. Don't miss this engaging discussion facilitated by Gray, Gray & Gray's [Jim DeLeo](#), [Bryan Pearce](#) and [Hank Wolfson](#). [CLICK HERE TO REGISTER.](#)

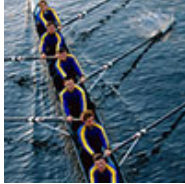
In case you missed or would like a refresher on the information shared in the previous webinars in our series, now you can access the recordings on our website [here](#).

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Family Business

'Partnership' Culture is Best for Success



A certain type of employer, with a certain type of culture, achieves the best financial results. That's the finding of a survey of thousands of employees in various industries. So, what's the best-performing type of culture? Continue reading for the answer.

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Business Tax

How to Pay Retiree Health Costs Tax-Free



Retirement and medical expenses aren't necessarily a good mix for you or your retired employees if the company's pension plan pays defined benefits. Health care costs can take a chunk out of the plan's payments without offering any offsetting tax benefits. A 401(h) plan, however, could be the answer. Continue reading.

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Personal Tax

Three Ways to Get Tax Breaks for Home Improvements



You may still be able to realize generous tax benefits for home improvements — despite some changes that were enacted as part of the Tax Cuts and Jobs Act. If you're planning to make renovations to your home and you meet certain requirements, you can claim deductions or a credit. Here are the basic rules.

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