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# Gray, Gray & Gray, LLP's News

### Strategy Session with Bryan Pearce: The Strategy Behind Strategic M&A Transactions

We are pleased to bring you the next article in our "Strategy Session" series by <u>Bryan E. Pearce</u>, Gray, Gray & Gray's Director of <u>Strategic Business Planning</u>. Discover proven, accessible approaches to thinking strategically about your business in order to make more informed decisions, with a focus on the six business drivers that will put you in a position to succeed.

#### THIS WEEK'S FEATURE: The Strategy Behind Strategic M&A Transactions

Successful entrepreneurs and business owners understand that there are options to accelerate growth through the use of strategic merger, acquisition and alliance transactions – collectively known as M&A. How can such transactions be used to add value to a business, and what are the related considerations?

## Read more.



#### **Taking Advantage of Family Funds**

**Family cash** can be a source of capital infusion for the business, but be careful. Borrowing from relatives brings a special set of circumstances that can threaten good rapport. Continue reading for advice on how to minimize family stress when taking out a loan from a family member.

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#### Management

## Getting Employees Back in the Loop



**Extended absences** can create special problems when employees finally return to work. They can feel out of touch with both the company and their colleagues. Being aware of those problems can help ease the transition. Read this article for tips on how to regulate the pace of the employee's transition back to the workplace and help him or her feel part of the team again. For the many companies that have fully or partially shut down due to the coronavirus (COVID-19), this guidance becomes even more important.

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