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GG&G News - Mergers & Acquisitions

Gray, Gray & Gray Ranked Among Top 200 Accounting Firms in U.S.

Gray, Gray, & Gray, LLP has been named one of the country's Top 200 accounting firms by *INSIDE Public Accounting* magazine. The publication ranked Gray, Gray & Gray as the 172nd largest accounting firm in the U.S., and fourth largest independent accounting firm in Massachusetts. This is the eighth consecutive year the firm has been ranked among the country's Top 200 firms.

"It is gratifying to be recognized for our growth and success," said James DeLeo, Leading Partner at Gray, Gray, & Gray. "This is a wonderful reflection on the dedication and professionalism of the team of people we have at Gray, Gray & Gray, and the trust and loyalty we have received from our clients. All of this while maintaining our independence, an important consideration for businesses who are not interested in becoming a 'small fish in a big pond.'"

Read the full press release [here](#).



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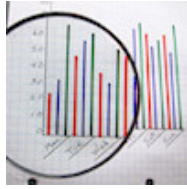
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Tax Issues When Buying a Business With an Earnout

Considering the purchase or sale of a business with an "earnout?" There are important tax consequences for the buyer and the seller. Click "Full Article" to find out what they are, along with



some ways to minimize the tax bill paid to Uncle Sam.

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Six Steps to Getting Your Business Sale Ready



Are you getting ready to sell your business in the near future — or thinking about selling it? It's important to "dress" your business for success to help attract the most potential suitors. Read on to learn what factors drive value and how to prepare your business for sale.

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