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GG&G News - Mergers & Acquisitions

Last Chance to Register for Today's Virtual Year-End Planning Seminar



Are you ready to put 2020 behind you? Our annual Virtual Year End Planning Seminar will focus on how to plan for accelerating growth in the midst of uncertainty. We will take an in-depth look at key issues that all business leaders are facing as the New Year approaches, including practical solutions to help inform your own corporate and personal strategies and break through to a stronger 2021.

Join moderator [Jim DeLeo](#) and presenters [Kelly Berardi](#), [Derek Rawls](#), [Brad Carlson](#), [Bryan Pearce](#), and [Paul Gerry](#), of Gray, Gray & Gray, LLP; and [Dan Romano](#) and [Justin Klunder](#) of Gray Equity Management, LLC, as they guide you through essential topics.

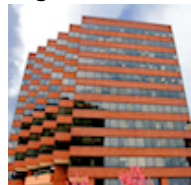
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Single-Member LLCs Have Special Tax-Advantages



If you're ready to expand an existing business but you're concerned about the tax implications, consider this: Forming the expanded business as a single-member limited liability company (SMLLC) may qualify you for tax advantages that are unavailable to other business entities. For details, click "Full Article."

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Surviving an Earnout Provision in a Business Sale

These days, more and more sales of privately held businesses are accomplished through the use of earnout provisions. That is, part of the price is paid out after the sale, contingent upon future



earnings or some other measure. But structuring an earnout involves several potential pitfalls. Click "Full Article" for five dangers to avoid.

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