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Gray, Gray & Gray News - Transaction Advisory Services

Cyber Security is a Must for Remote Workers



Many businesses have had staff members working from home for a year. For most, the transition from office to home was rapid, and likely included many shortcuts and "temporary" adjustments. Remote working also presents an increased danger of cyberattacks from hackers and online criminals. Without the protection of a robust office firewall and secure network, sensitive information was traveling over public wi-fi that was unsecured and ripe for a data breach. If you have staff members who continue to work remotely, or if the work-from-home environment is one that will become a permanent or part-time option, you need to ramp up your efforts to secure communications from home to

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Upcoming Virtual DealMakers Event - April 2021

Are you interested in joining us at our next DealMakers event in April? This event is designed to help you form crucial connections in the New England M&A market. M&A leaders will engage in a virtual roundtable discussion about marketplace dynamics, transactional trends and the lending environment, as well as pre-sale planning and tax planning. Plus, participants will have the opportunity to network virtually with other transaction-driven individuals. Space is limited. If you or someone you know is interested in attending this merger and acquisition virtual networking event, or learning more about these events, please contact Derrick Rebello today.



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Mergers & Acquisitions

Watch Out for Unfavorable 'Related Party' Rules



Under the tax code, being a "related party" in business can be unfavorable in certain purchase-sale transactions. Continue reading for a rundown on how the rules can adversely affect dealings between individuals and entities if the parties involved aren't careful.

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Mergers & Acquisitions

Preventative Steps Help Ensure M&A Success

M&A activity remains active, as illustrated by a string of mega deals that have occurred in recent years. But closing a deal doesn't always mean success. If your company is considering a merger or acquisition, read this article to examine some of the potential advantages and pitfalls.



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