



The Advisor



Information, Insights & The Power of More

[Home](#) [About](#) [Areas of Focus](#) [Services](#) [Partners](#) [Foundation](#)

[Personal Info](#) | [Saved Articles](#) | [Refer Colleague](#) | [Unsubscribe](#) | [Feedback](#)

Gray, Gray & Gray, LLP's News

Gray, Gray, & Gray Ranked Among Top New England Accounting Firms by Accounting Today



We are pleased to announce that Gray, Gray & Gray, LLP has been ranked as the eighth largest independent accounting firm in New England by *Accounting Today*, the accounting industry's leading publication. The annual rankings are based on firm revenues. Gray, Gray & Gray's annual revenues of \$24.8 million represents a rate of growth of more than 12 percent over the previous year.

[For more information, click here to read the full press release.](#)

Full Article Save Article Email Gray, Gray & Gray Share This

Have You Registered? Everything You Need to Know About Employee Retention Tax Credits Tuesday, March 23rd 1:00 pm - 2:00 pm ET

Would a tax credit of up to \$14,000 per employee help your bottom line in 2021? What if you could go back to 2020 and recover an additional \$5,000 tax credit for each employee? That may be possible for companies that are eligible for an Employee Retention Tax Credit (ERTC).

Gray, Gray & Gray will be hosting a free webinar to help businesses explore reasons why you may want to apply for and manage ERTC, including balancing ERTC with PPP loans. Join Gray, Gray & Gray Leaders [Jim DeLeo](#), [Kelly Berardi](#), [Brad Carlson](#) and [Derek Rawls](#) as they answer your questions about the ERTC program.



For more information and to register [click here](#).

Full Article Save Article Email Gray, Gray & Gray Share This

Family Business

Why You Need a Buy-Sell Agreement



To avoid future conflicts and to protect their interests, family business co-owners generally need a buy-sell agreement. Without one, an unanticipated event can damage — and even destroy — a business. Here is an overview of buy-sell agreements, along with the methods used to value business ownership interests.

Full Article Save Article Email Gray, Gray & Gray Share This

Human Resources

Managing Technical Employees Can Take Special Understanding



A company's best workers who are proficient in STEM (science, technology, math and engineering) are often not utilized properly by management. This can lead to dissatisfaction by the employees and your company not getting the most value out of tech workers. Here are a few tips on how to create a workplace culture that helps technical experts to thrive.

[Full Article](#) [Save Article](#) [Email Gray, Gray & Gray](#) [Share This](#)

Management

Sailing the Seas of Business on a Healthy Cash Flow



A healthy cash flow should be the goal of every business. It will let your company sail smoothly on calm waters and in turbulent weather. Point your compass toward the sales cycle and disbursements cycle to help stay on course.

[Full Article](#) [Save Article](#) [Email Gray, Gray & Gray](#) [Share This](#)

Saved Articles

View Report

- No saved articles.

Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Webinar content is intended for educational purposes only. Webinars provide a brief summary based on our understanding and interpretation of current law. All tax references are to federal tax law only, unless otherwise stated. The information contained in the webinars is general in nature and is based on authorities that are subject to change. It is not, and should not be construed as accounting, legal or tax advice or opinion provided by Gray, Gray & Gray, LLP. The material presented may not be applicable to, or suitable for, specific circumstances or needs, and may require consideration of non-tax factors and tax factors not described herein. Contact Gray, Gray & Gray or another tax professional prior to taking any action based upon this information. Changes in tax laws or other factors could affect, on a prospective or retroactive basis the information contained herein; Gray, Gray & Gray assumes no obligation to inform the reader/webinar attendee of any such changes. The material presented is not intended to, and cannot be used to, avoid IRS penalties. This material supports the marketing and promotion of accounting services. Seek advice based on your particular circumstances from independent tax, legal accounting, insurance, investment, and financial advisors.

[Personal Info](#) | [Unsubscribe](#) | [Your Privacy](#) | [Disclaimer of Liability](#) | © 2021, Powered by Thomson Reuters Checkpoint



150 Royall Street Canton, MA 02021