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Gray, Gray & Gray, LLP's News

Last Chance to Register! Gray, Gray & Gray's 2021 Year End Planning Seminar

["Take Control of Your Future" - A Virtual Event on Wednesday, November 17th from 1:30 - 3:00 pm EST](#)



You won't want to miss today's seminar! Join us for a live Tax Update to discuss the impact of proposed tax changes presented by Gray, Gray & Gray Tax Partners. We have also assembled a panel of thought leaders who will cover a range of additional topics including newly emergent business opportunities, implications of the new economy on personal wealth, the red-hot M&A market, the new imperative for strategic thinking, and more. Take advantage of this valuable opportunity to assess your own position and the steps you need to take to move forward with confidence!

How will the many pandemic-related changes experienced to date – and those still to come – impact you professionally and personally in the future? How might the recently proposed tax changes affect your business and personal financial decisions?

Get answers to these questions and more by registering now. Register [here](#).

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Family Business

The Benefits of Philanthropy



Doing good is good for business. This certainly applies to family businesses, which often play central roles in their local communities and can thereby reach those who really need the help. What's more, the goodwill and positive publicity generated may indirectly lead to a stronger bottom line. This article offers insights on how family businesses can approach charitable giving in a savvy manner.

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Management

Keep Your Company Running Smoothly With Cross Training

A simple way to improve a company's efficiency, improve employee morale and ensure a smoother ownership succession is to cross

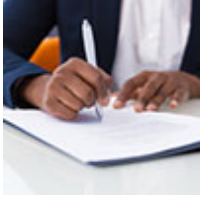


train staff. Doing so can save money and prevent headaches — and even turn poor performers into better employees. This article outlines seven steps to crafty cross training that will keep the business in top-notch shape while preparing for an eventual succession.

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Operations

A Legally Binding Contract



Contracts require precision and clarity, and the more complex the deal, the greater the chance of ambiguity that could lead to a legal dispute. Click "Full Article" for some basic tips about drafting binding agreements and some common special provisions you may want to include.

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