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## Gray, Gray & Gray News - Transaction Advisory Services

### Gray, Gray & Gray Sponsors Smart Business Dealmakers Boston Conference



Gray, Gray & Gray is a co-sponsor of the January Smart Business Dealmakers Boston Conference, a virtual event to be held on January 20, 2022. The Conference connects thousands of local dealmakers, from middle-market CEOs to top investors and lenders to leading M&A advisors. It covers the breadth of the M&A landscape, with sessions ranging from raising capital to buying and selling companies to alternative asset investing.

Click [here](#) to read the full press release with additional event details.

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### Last Minute Tax Tips for 2021



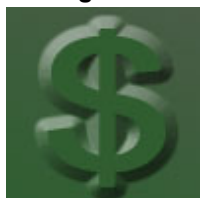
As 2021 draws to a close our thoughts all turn to enjoying the holidays. But don't forget that right after the New Year begins, you'll need to pay attention to taxes. The Internal Revenue Service (IRS) has several suggestions about steps you can take before the holiday season to make the tax season simpler and easier.

Click [here](#) to read the full blog post.

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## Mergers & Acquisitions

### Treating a Stock Purchase as an Asset Acquisition



It's a conundrum when making an acquisition: Should you deal with legal asset hassles or lose a tax break? That's often the bottom line when pondering whether to buy assets or stock in a target company. But there might be a way for a buyer to get the best of both worlds. This article explains how a Section 338 election might suit the interests of the buyer and the target.

## Mergers & Acquisitions

### Taking the Acquisition Route



**Buying the assets** or stock of another corporation is one way to quickly expand your business. But there are several issues to consider before making a final decision. Click "Full Article" for a look at the tax and non-tax consequences of an acquisition, as opposed to a merger.

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