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Gray, Gray & Gray News - Transaction Advisory Services

Have You Registered? The Smart Business Dealmakers Boston Virtual Conference on January 20, 2022



Gray, Gray & Gray is proud to be a co-sponsor for this major event that will focus on "the new normal in M&A", featuring speaking engagements, networking, and panel discussions, including "Getting to the Point of Sale – Preparing to Sell Your Business", a one-hour discussion moderated by Gray, Gray & Gray Leading Partner, Jim DeLeo. During this valuable session, business owners will provide insight on what it takes to get your business ready to sell, drawing from their experiences completing their own transactions. Topics will include the best time to start planning, assembling the right team of advisors, key areas that impact valuation, understanding a Quality of Earnings review, and putting your personal exit strategy into motion.

Don't miss out on this unique opportunity to hear from experienced leaders in the M&A market. We hope to see you there! **To learn more about this upcoming conference and to register now, click [here](#).**

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Congratulations to Our Newly Promoted Gray, Gray & Gray Team Members!

We are excited to announce the following team member promotions!

Thank you for your hard work and overall commitment to the Gray, Gray & Gray team. Congratulations on your well-deserved promotions.



Chris Dolan
Audit
Senior Staff Accountant



Adam Faria
Tax
Senior Staff Accountant



Marty Prendergast
Tax
Senior Manager



Victoria Richards
Tax
Senior Staff Accountant



Lisa Sullivan
Bookkeeping
Supervisor



Venice Touze
Tax
Senior Manager



Linh Truong
Tax
Supervisor



Ashton Viguera-LaRochelle
Sage Intacct & Advisory
Senior Integrations Consultant

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Mileage Deduction Rates Rise for 2022



With travel for business purposes rebounding as pandemic restrictions are eased, it is good to know that you will be able to deduct a little more for your automobile mileage in 2022. The standard mileage rate for 2022 will be 58.5 cents per mile, an increase of 2.5 cents per mile over the 2021 rate.

Click [here](#) to read the full article.

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Mergers & Acquisitions

Expanding a Corporate Business With a Tax-Free Merger



When companies join forces, there are obviously a number of ways to structure the transaction. The most tax-efficient way depends on the parties involved. This article provides a rundown of the key factors to keep in mind when evaluating a corporate acquisition by *merger*, as opposed to acquiring a business through a taxable stock or asset purchase.

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Mergers & Acquisitions

Communication Is Critical During Mergers and Acquisitions



There are many reasons for wanting to merge with or acquire another company. But no matter what the reason, once your company makes an announcement or otherwise lets information leak out, be prepared for months of insecurity and jittery nerves among key groups affected by the transaction. Here's a look at the stakeholders who need to be informed and what they want to know.

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