



## Gray, Gray & Gray, LLP's News

### Reminder! The Smart Business Dealmakers Boston Virtual Conference on January 20, 2022



Gray, Gray & Gray is proud to be a co-sponsor for this major M&A event that will feature speaking engagements, networking, and panel discussions. We hope you look forward to this unique opportunity to hear from experienced leaders in the M&A market! Don't miss out on the important sessions and panels that will be taking place during this virtual event, including the Gray, Gray & Gray sponsored segments below:

- **10:00 AM - 11:00 AM:** [Getting to the Point of Sale – Preparing to Sell Your Business](#) - a panel discussion moderated by Gray, Gray & Gray Managing Partner, [Jim DeLeo](#).
- **11:40 AM - 12:00 PM:** **Gray, Gray & Gray Networking Room** - a networking session hosted by Gray, Gray & Gray Managing Partner, Jim DeLeo.

Click [here](#) to access the full eblast with more event details.

Full Article Save Article Email Gray, Gray & Gray Share This

### Can You Claim a Recovery Rebate Credit on Your 2021 Taxes?

While most eligible people have already received their Economic Impact Payments from the federal government, not everybody got a stimulus check or did not receive the full Recovery Rebate amount. If you were eligible for an Economic Impact Payment and did not receive it, you may be able to claim a Recovery Rebate Credit to reduce any tax you owe for 2021, or to increase your tax refund.

Click [here](#) to read the full article.



[Full Article](#) [Save Article](#) [Email Gray, Gray & Gray](#) [Share This](#)

## Family Business

### Section 105 Plans: A Tax-Smart Spousal Strategy

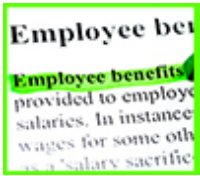


**Your spouse may** have a special gift for you. No, it's not a new car or an all-inclusive vacation to a tropical isle. It's a remarkable tax-saving strategy that involves hiring your spouse and compensating him or her, all while paying your family's medical expenses. Sound too good to be true? This article explains the ins and outs of a Section 105 plan.

[Full Article](#) [Save Article](#) [Email Gray, Gray & Gray](#) [Share This](#)

## Benefits Administration

### To Retain Top Talent, Adopt Total Compensation Statements



Do your workers understand just how much your company pays to employ them? Likely not. Many employees only think in terms of the net cash compensation they get in the form of a paycheck. But most often they don't realize that their wages are only part of the equation. This article offers information that may open their eyes, showing the real picture.

[Full Article](#) [Save Article](#) [Email Gray, Gray & Gray](#) [Share This](#)

## Marketing

### Caution Is the Cornerstone of Comparative Ads



**To tell the truth**, the whole truth and nothing but the truth *and* steal customers from your competitors: that is the aim of a good comparative ad. But the truth isn't as simple as it sounds. The Federal Trade Commission restricts what you can say in comparative ads and a federal law bans two kinds of these ads. Here's a guide that explains the legal implications.

[Full Article](#) [Save Article](#) [Email Gray, Gray & Gray](#) [Share This](#)

## Saved Articles

### View Report

- No saved articles.

## Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Webinar content is intended for educational purposes only. Webinars provide a brief summary based on our understanding and interpretation of current law. All tax references are to federal tax law only, unless otherwise stated. The information contained in the webinars is general in nature and is based on authorities that are subject to change. It is not, and should not be construed as accounting, legal or tax advice or opinion provided by Gray, Gray & Gray, LLP. The material presented may not be applicable to, or suitable for, specific circumstances or needs, and may require consideration of non-tax factors and tax factors not described herein. Contact Gray, Gray & Gray or another tax professional prior to taking any action based upon this information. Changes in tax laws or other factors could affect, on a prospective or retroactive basis the information contained herein; Gray, Gray & Gray assumes no obligation to inform the reader/webinar attendee of any

such changes. The material presented is not intended to, and cannot be used to, avoid IRS penalties. This material supports the marketing and promotion of accounting services. Seek advice based on your particular circumstances from independent tax, legal accounting, insurance, investment, and financial advisors.

[Personal Info](#) | [Unsubscribe](#) | [Your Privacy](#) | [Disclaimer of Liability](#) | © 2022, Powered by Thomson Reuters Checkpoint



150 Royall Street Canton, MA 02021