



Gray, Gray & Gray, LLP's News

Announcing New Gray, Gray & Gray Team Members!



We are elated to introduce the following new team members. Please join us in welcoming them to the firm!

- **T. Zachary Jacobi**, Audit Manager
- **Xiaoyi Peng**, Sage Intacct & Advisory Senior Consultant
- **Laura Velasquez**, Audit Staff Accountant
- **Stan Williams**, CAAS Senior Staff Accountant

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Have You Registered? Cybersecurity Threats on the Rise: What Every Organization Needs to Know and Do to Mitigate Risk Webinar



Don't miss out on our informative, business-oriented cybersecurity webinar on May 12th at 1:00 pm EDT. Hosted by Gray, Gray & Gray's Hank Wolfson and cybersecurity expert Nathaniel Gravel, you will get a vital look at the cyber threats aimed at businesses, learn the most important actions to take to protect yourself, and gain an understanding of how current global affairs have spiked the risk of cyberattack for American companies. [Click here to register.](#)

[Full Article](#)

Family Business

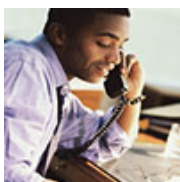


Choosing Which Child Is Your Successor

It's a tough choice. When a family business owner must decide which of his or her children will take control of the company, sibling rivalries can flare up and feelings can get hurt. This article suggest several ideas for engaging in a fair, thoughtful process for choosing which child gets to lead the business into the future.

[Full Article](#)

Human Resources



Save Time and Money: Pre-Screen Recruits With 5 Questions

A job interview is a stressful undertaking for both parties. Naturally, applicants should be thoroughly prepared. But employers do too! One way to learn about job candidates *before* the initial interview is to ask them five simple questions over the phone. This article provides those questions. A sidebar points out that applicants should know just as much about you as you know about them.

[Full Article](#)

Management

Complete Your Profit-Building Projects With This 12-Step Plan

Moneymaking ideas don't do much good if they aren't put into action. This article outlines a profit enhancement road map. It involves following 12 steps that will help you set specific goals that can bring



great concepts out of your notebook and into the workplace. The ultimate objective: to build your company's bottom line.
Full Article

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