



Designing & Building Your Future

A Blueprint for
Growth & Profitability.

April 2022 Issue

Gray, Gray & Gray and GraVoc Announce Cybersecurity Services Collaboration



Gray, Gray & Gray is elated to announce our partnership with [GraVoc Associates, Inc.](#), a Peabody-based technology consulting firm. The collaborative venture is designed to provide comprehensive cybersecurity services to organizations across all industry segments.

The alliance between Gray, Gray & Gray and GraVoc will provide the technological skills and resources to deliver a full slate of cybersecurity services. These services include risk assessment, disaster recovery/business continuity planning, security awareness training and testing, IT audit, penetration testing, as well as compliance and advisory services to help clients improve their security posture while meeting industry, state, federal, and international information security regulations and standards.

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New Strategic Thinking Podcast Episode! Bryan Pearce Interviews Nate Gravel of GraVoc

In episode 5 of our Strategic Thinking podcast series, host Bryan Pearce, Director of Strategic Business Planning at Gray, Gray & Gray, interviews cybersecurity expert Nate Gravel of GraVoc Associates. During this

episode, Bryan and Nate discuss a variety of important topics relating to cybersecurity, including common risks, threats and misconceptions that middle market business owners should be aware of, how to test and assess a company's vulnerabilities, how to approach cybersecurity initiatives, and more.



LISTEN
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View other episodes in the series [here](#).

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Gray, Gray, & Gray Ranked Among Top New England Accounting Firms by Accounting Today



We are pleased to announce that Gray, Gray & Gray has been ranked as the seventh largest independent accounting firm in New England by Accounting Today, the accounting industry's foremost publication. *"Gray, Gray & Gray's annual revenue of \$26.9 million represents a rate of growth of more than 8 percent over the previous year, and positions them as the third largest independent firm in Massachusetts."*

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Massachusetts Launches New Hiring Incentive Program



Aiming at returning more people to the workforce, the Commonwealth of Massachusetts has introduced a new grant program – [HireNow](#) – to provide eligible employers with grants of up to \$4,000 per employee to be used as a hiring bonus or to cover training costs. Funding for the program totals \$50 million, with a maximum grant per employer of \$400,000. The HireNow program is open to any Massachusetts employer, including not-for-profit organizations.

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