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Gray, Gray & Gray News - Transaction Advisory Services

Save the Date! Gray, Gray & Gray's 2022 Year End Planning Seminar



Mark your calendar for our annual seminar on **Thursday, December 1st at our Canton, MA office!** Attend this in-person event to learn how you can build a winning business strategy. Gray, Gray & Gray leaders will present several important sessions to help position your business for success, including a tax update, technology & cybersecurity update, trends in M&A and the equity markets, strategic business planning, and more! **Stay tuned for more event details.**

[Full Article](#)

Announcing a New Live Webinar! Join Gray, Gray & Gray for Managing the New Accounting Requirements for Leases



After much debate and delay the long-anticipated changes to accounting standards for commercial and residential leases (FASB accounting standards for leases) are finally being implemented. The new standards will have an across-the-board impact for property owners, property managers, and lease tenants. Join this free informative webinar on October 25th at 10 am EDT for an overview of the new accounting requirements, along with recommendations on how to simplify and streamline the updated reporting process. We will also review a new software program – LeaseJava - a cloud-based software program that is specifically designed to automate and simplify lease reporting. **Register [here](#).**

[Full Article](#)

Mergers & Acquisitions



Set a Realistic Price for Your Business

Selling a business is a goal for many owners — either as part of a succession or estate plan. If the time for selling is getting close, you want to come up with a price that you and a buyer can agree on. Here is a look at what is involved in price setting and how to determine a realistic price that satisfies both sides.

[Full Article](#)

Mergers & Acquisitions



Communication Is Critical During Mergers and Acquisitions

There are numerous reasons for wanting to merge with, or acquire, another company. No matter what the reason, once your company makes an announcement, be prepared for months of insecurity and jittery nerves among key groups affected by the transaction. Here's a brief explanation of the stakeholders that need to be informed and what they want to know.

[Full Article](#)

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