



# The Advisor



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## Gray, Gray & Gray, LLP's News

### Announcing Gray, Gray & Gray's 2022 Year End Planning Seminar! Building A Winning Business Strategy



**What will it take to thrive in 2023?** Find out at our Year End Planning Seminar on Thursday, December 1st from 8:00 am – 12:00 pm EST. Join us at our Canton headquarters to learn about the latest tax updates and how mid-term elections could impact the tax landscape. Discover more about the complex new Lease Accounting requirements and how to prepare now to meet them. Uncover technology to assist you with building organizational efficiencies while keeping a pulse on key metrics. Learn more about the importance of cybersecurity in an increasingly connected world. Get a preview of what to expect in M&A and the equity markets in the coming year. Plus, find out how a renewed emphasis on strategic business planning can help keep your organization on the right path – straight from clients who have planned for success in their own companies. Advance registration required. Attendance is free, but seating is limited. [Click here](#) to learn more and to register.

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### Is Office 365 Vulnerable to Cyberattack?



Hundreds of thousands of organizations in the U.S. and around the world rely on Microsoft's Office 365 software suite to run their businesses. But recent events have shown that even this highly regarded software is vulnerable to penetration by increasingly sophisticated methods used by cyber criminals. [Click here](#) to read the full article.

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## Family Business



### Section 105 Plans: A Tax-Smart Spousal Strategy

**Your spouse may** have a special gift for you. No, it's not a new car or an all-inclusive vacation to a tropical isle. It's a remarkable tax-saving strategy that involves hiring your spouse and compensating him or her, all while paying your family's medical expenses. Sound too good to be true? This article explains the ins and outs of a Section 105 plan.

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## Management



### Help Your Employees Make the Profitability Connection

**Employee performance** is directly linked to any company's profits, but staff members aren't always clear on how their jobs translate into a healthy bottom line. This article contains some tips on how you can help employees see the importance of their jobs while strengthening your connection with them and gaining important insights.

[Full Article](#)

## Operations

### Negotiating a Commercial Lease



**Commercial leases** should be framed to give your company the maximum advantage. Keeping in mind that any ambiguities in a lease are usually construed by the courts against the person who drew it, this article discusses eight items to consider when crafting a lease. They can help provide the maximum protection and best tax advantages. Among them, types of rent, alterations, storage and hazardous substances.

[Full Article](#)

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