



# The Power of Collaboration

National Transaction Advisory Services  
Consulting Experience at Regional Pricing.



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## Gray, Gray & Gray News - Transaction Advisory Services

### Keep Your Data Safe When Working from Home



The second week of January has been designated as National Home Office Safety & Security Week. But keeping your computer, network and files secure while working remotely is a 24/7/365 task. Click [here](#) for eight important steps to take to help ensure your "home work" is not compromised by cyber criminals.

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### Gray, Gray & Gray Announces Twelve Staff Promotions



Gray, Gray & Gray is pleased to announce the promotion of twelve team members to new positions. *"The heart of our firm is the talented and experienced people who deliver exceptional service for our clients and our firm every day,"* said James DeLeo, MBA, CPA/MST, Gray, Gray & Gray's Leading Partner. *"They are the driving force behind our 'Power of More®' initiative that creates more opportunities, offers more solutions, and leads to more success for our clients and our employees."* Click [here](#) to read the full press release.

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## Mergers & Acquisitions

### Is This the Right Time to Sell Your Business?



In today's economy, many business owners are thinking about cashing out by selling their operations. Determining the right time to sell your business can make a huge difference in the price. Here is a list of a dozen questions to ask that can help you get ready and maximize the profit.

[Full Article](#)

## Mergers & Acquisitions

### Franchise M&A: Issues to Consider when Drafting an Agreement



**Mergers and acquisitions** are not uncommon in the franchising world. When negotiating a franchise agreement, it's important to incorporate the possibility of M&A activity in the future. This article examines some of the legal issues.

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