



THE POWER OF MORE

# NEWS & UPDATES

Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

## Happy New Year from Gray, Gray & Gray!

Saying farewell to 2022 and hello to 2023! There has been so much positivity in 2022 that we are incredibly grateful for. Thank you to our team members for their efforts and dedication to delivering more for our clients and one another, and to our clients for their continued commitment to our firm. Wishing everyone health, happiness and success in 2023. Click [HERE](#) to learn more about how we celebrated throughout 2022.



## Using Technology to Manage Financial Operations in a Dispersed Organization



If we learned anything from the past few years of pandemic-induced disruption it is this: People can work efficiently and effectively from virtually anywhere. Even the burgeoning return-to-the-office movement has adapted hybrid work weeks that blend in-person attendance with remote work. But the dispersal of workers poses a challenge to managers who need to remain aware of activities that may no longer be under one roof.

Nowhere is this challenge more critical than in an organization's finance management function. A CFO or Controller needs the ability to gather vital data from widely scattered sources, all while potentially working from home themselves!

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## Gray, Gray & Gray Announces Twelve Staff Promotions

Gray, Gray & Gray is pleased to announce the promotion of twelve team members to new positions. "The heart of our firm is the talented and experienced people who deliver exceptional service for our clients and our firm every day," said James DeLeo, MBA, CPA/MST, Gray, Gray & Gray's Leading Partner. "They are the driving force behind our 'Power of More®' initiative that creates more opportunities, offers more solutions, and leads to more success for our clients and our employees."



**Meghan Bay**  
Internal Accounting  
Supervisor



**Stephanie Carabine**  
CAAS  
Senior Staff Accountant



**James Cotter**  
Sage Intacct & Advisory  
Manager



**Diane Gibson**  
Audit  
Senior Manager



**Aki Goto**  
Audit  
Senior Manager



**Veronica Haack**  
Audit  
Senior Staff Accountant



**Jaclyn Linehan**  
Tax  
Senior Manager



**Nicholas Mauro**  
Tax  
Manager



**Christin Schow**  
Operations  
Office Manager



**Shweta Singh**  
Tax Processing  
Supervisor



**Cristina Therriault**  
Internal Accounting  
Senior Accounting  
Specialist



**Ashton Viguera-LaRochelle**  
CAAS  
Senior Integrations  
Consultant

Company headshots by David Shopper

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## No Relief: R&D Expenses Must Be Amortized



The \$1.7 trillion federal omnibus spending package that was signed by President Biden on Friday, December 23 did not include a provision to reverse the recently enacted requirement that businesses amortize their R&D expenses. This was despite industry pressure for an extension or removal of the requirement to begin amortizing R&D expenditures, which went into effect on January 1, 2022.

[READ THE ARTICLE HERE](#)

## Keep Your Data Safe When Working from Home



The second week of January has been designated as National Home Office Safety & Security Week. But keeping your computer, network and files secure while working remotely is a 24/7/365 task. Click [here](#) for eight important steps to take to help ensure your "home work" is not compromised by cyber criminals.

[READ THE ARTICLE HERE](#)

### Team Member Spotlight: James Cotter

When James Cotter joined the Sage Intacct team here at Gray, Gray & Gray in 2021, it was an eye-opening experience.

“I was amazed by the support and collaboration that goes on internally,” says James. “This is just a great place to do great work.”

James had extensive experience with Sage Intacct before he arrived. After graduating from the College of William & Mary, the Virginia native worked with a variety of clients at high level technology consulting firms. But he was ready to dive deeper and do more for clients who were adopting the Sage Intacct platform.



[jcotter@gggllp.com](mailto:jcotter@gggllp.com)

“The depth of talent and dedicated resources we bring to the table allows us to deliver a more complete experience for our clients. That starts with planning and set-up, and extends right through implementation and rollout. But I think the real reason our clients have such success with Sage Intacct is the support and guidance we provide once they begin using the system.”

“I know everybody claims they support the product. But I have never seen such a total commitment to making sure things are done right so that every client can maximize the value of their Sage Intacct platform. It’s fun to be a part of that!”

Working as part of a close-knit team is nothing new to James, a lifelong soccer player. “Knowing your teammates will be in the right spot at the right time is critical on the soccer pitch, just as it is when building out the right software solution for a client. In both cases, the sense of accomplishment and success is worth the effort.”

[Interested in learning more about the Sage Intacct Solution from Gray, Gray & Gray?](#)

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